

# Bank of India (New Zealand) Limited

Disclosure Statement
For the year ended 31 March 2015

# Table of Contents

Page	Contents
1	General Disclosures
8	Historical Summary of Financial Statements
9	Directors' Statement
10	Index to financial statements
52	Appendix 1 - Credit Ratings Scales
53	Appendix 2 - Conditions of registration
58	Appendix 3 - Deed of guarantee (Bank of India)
66	Independent Auditors' Report
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#### For the year ended 31 March 2015

### 1 Reporting Directive

This Disclosure Statement of the Bank as at and for the year ended 31 March 2015 has been prepared under the Registered Bank Disclosure Statements (New Zealand Incorporated Registered Banks) Order 2014 (as amended).

#### Registered Bank

Name

Bank of India (New Zealand) Limited

Address:

10 Manukau Road

Epsom

Auckland 1023

Bank of India (New Zealand) Limited (the "Bank") was incorporated on 9 October 2008. It became a registered bank on 31 March 2013.

For the purposes of the Registered Bank Disclosure Statements (New Zealand Incorporated Registered Banks) Order 2014 (as amended), the Bank is currently the only entity within the Registered Bank's Banking Group in New Zealand and accordingly the term "Bank" has the same meaning as the Bank's Banking Group throughout this Disclosure Statement.

### 3 Ultimate Parent Bank and Ultimate Holding Company

Name:

Bank of India

Address:

Star House C-5, G Block

Bandra Kurla Complex Post Box No. 8135

Bandra (East)

Mumbal 400051

India

The obligations of the Bank are guaranteed by its ultimate parent, Bank of India (refer to section 6 below for further details on the guarantee arrangement). There has been no change to the ultimate parent bank or ultimate holding company since March 2014.

There are no known regulations, legislation or other restrictions of a legally enforceable nature which may materially inhibit the legal ability of Bank of India to provide material financial support to Bank of India (New Zealand) Limited.

#### 4 Interests in 5% or more of voting securities of registered bank

Bank of India (New Zealand) Limited is 200% owned by Bank of India. Therefore Bank of India has the ability to directly appoint 200% of the board of directors of Bank of India (New Zealand) Limited.

#### 5 Priority of creditors' claims

As at 31 March 2015, all creditors of the Bank have equal priority of claims over the Bank's assets in the event that the Bank is liquidated or ceases to trade.

### 6 Guarantee Arrangements

The obligations of Bank of India (New Zealand) Limited are guaranteed under a deed of guarantee dated 14 January 2011 given by its ultimate parent bank, Bank of India, in favour of the creditors of Bank of India (New Zealand) Limited ("the Guarantee").

Copies of the Guarantee are attached as Appendix 3.

The name and address for service of the Guarantor is:

Bank of India, Star House, C-5, G Block, Bandra Kurla Complex, Post Box No.8135, Bandra (East), Mumbai 400051, India.

Bank of India is the Bank's ultimate parent and ultimate holding company. Bank of India is not a member of the Banking Group.

Details of the capital adequacy for the Bank of India as at 31 March 2015 are as follows:

 Capital
 389,980,000,000 INR

 Capital/Risk Weignted Exposures (%)
 20.73 %

The Bank of India has the following credit rating with respect to its long term senior unsecured obligations payable in any country or currency including obligations payable in New Zealand in New Zealand dollars:

Rating Agency: Standard & Poor's Current Credit Rating: BBB- /Stable/A-3

On 29 September 2014, Standard & Poor's has revised the outlooks on the long term counterparty credit ratings on the Bank of India from BBB- (negative) to BBB- (stable).

Descriptions of credit rating scales are contained in Appendix 1.

#### Details of Guaranteed Obligations

Bank of India unconditionally guarantees for the benefit of each creditor the due and punctual payment by Bank of India (New Zealand) Limited of each and every obligation (whether at stated maturity, upon acceleration or otherwise) now or hereafter owing or to become owing by Bank of India (New Zealand) Limited to the creditor during the term of the guarantee.

There are no limits on the amount of the obligations guaranteed under the Guarantee. There are no material conditions applicable to the Guarantee other than non-performance by the principal obligor.

There are no material legislative or regulatory restrictions in India which would have the effect of subordinating the claims under the Guarantee of any of the creditors of Bank of India (New Zealand) Limited on the assets of the guarantor, to other claims on the guarantor, in a winding up of that guarantor.

The deed of guarantee does not have an expiry date.

# 6 Guarantee Arrangements (continued)

#### Material Cross Guarantees

There are no material cross guarantees.

#### 7 Directors

There have been two changes in the composition of the Bank's board of directors since the most recent full year Disclosure Statement dated 31 March 2014. Mr. Koteeswaran Rajaveloo who was appointed to the board on 14 July 2014 resigned on 31 December 2014. Mr. Tarun Parbhu Kanji resigned from the board on 13 June 2014.

At present, the Bank has the following directors:

- Rabin Sockalingam Rabindran, Chairman and Independent Director (appointed on 31 May 2013)
- Sanjaya Singh Gaur, Independent Director (appointed on 31 May 2012)
- Sameer Handa, Independent Director (appointed on 12 July 2013)
- Sankara Narayanan Anantharaman Radhamangalam, Director (appointed on 15 August 2013)
- Ranjitkumar Amarendra Jha, Managing Director (appointed on 13 December 2013)
- Judith Ann Whiteman, Independent Director (appointed on 4 March 2014)

Communications to the directors should be addressed to: 10 Manukau Road, Epsom, Auckland 1023, New Zealand

Sanjaya Singh Gaur, Sameer Handa, Rabin Sockalingam Rabindran and Judith Ann Whiteman are independent directors who are not employees of the Bank of India (New Zealand) Limited or of any other entity able to control or significantly influence the Bank. The Chairman of the Board is therefore independent. Sanjaya Singh Gaur, Sameer Handa, Rabin Sockalingam Rabindran and Judith Ann Whiteman are residents in New Zealand.

Ranjitkumar Amarendra Jha, Managing Director, is resident in New Zealand.

Sankara Narayanan Anantharaman Radhamangalam, Director, is resident in India.

Qualifications and other directorships

	Qualifications	Details of other directorships
Rabin Sockalingam Rabindran Primary Occupation Commercial Barrister and international legal consultant	Barrister-at-Law (Middle Temple), Master of Arts (Business Law), Associate Member of Arbitrators' and Mediators' Institute of NZ Inc.	Auckland Transport, Regional Land Transport Programme Public Hearings Panel (Chairman), Election Signs Bylaw Public Hearings Panel (Chairman), New Zealand Liaoning International Investment & Development Co. Ltd., Solid Energy New Zealand Limited.
Sanjaya Singh Gaur Primary Occupation: Associate Professor at Auckland University of Technology	Master of Science (Hons.), Bachelor of Engineering (Hons.), Master of Philosophy in Management, Doctor of Philosophy in Management.	NII
Sameer Handa Primary Occupation Chief Executive Officer at Patton Limited	Bachelor of Engineering (B.E. Mechanical), Master of Business Administration (MBA).	Refrigerant Recovery NZ, 5VM Holdings, Auckland, Hotunui Investments Ltd. New Zealand, Patton Australia Pte Ltd, Brisbane, Australia, Metjak Pty Ltd., Perth, Australia, Air Conditioning & Refrigeration Parts CQ Pty Ltd, Oueensland, Australia, Mcdelea Pty Ltd., New Sould Wales, Australia, Ozcoid Pty Ltd., Gold Coast, Australia, Patton Aero Co. Ltd, Bangkok, Thailand, Patton Refrigeration India Pvt. Ltd., India
Sankara Narayanan Anantheraman Radhamangalam Primary Occupation Banker	B.Sc., M.A. Master of Business Administration (MBA), Certified Associate of the indian institute of Bankers (C.A.I.I.B.), Diploma in Treasury Management and Risk Management, Diploma in Computer Programming, PG Diploma in Financial Management, PG Diploma in Personnel Management	Commonwealth Finance Corporation Limited, Hong Kong
Ranjit Kumar Amarendra Iha Primary Occupation Banker	Bachelor of Science, Certified Associate of the Indian institute of Bankers (C.A.I.I.B)	NII
Judith Ann Whiteman Primary Occupation Independent consultant and Director	BA- Accounting Institute of Chartered Accountants in Australia, CPA Australia	Presbyterian Support Northern (independent Trustee), Te Waipuna Puawai Mercy Oasis Ltd.

The directors, their immediate relatives and close business associates have not entered into any transactions with the Bank which either have been entered into on terms other than those under the ordinary course of business of the Bank, or which could otherwise be reasonably likely to influence materially the exercise of that director's duties.

The Board Audit Committee consists of three directors of which two are independent.

The chairman of the Board Audit Committee is Ms. Judith Ann Whiteman. The other members of the Board Audit Committee are Mr.Rabin Sockalingam Rabindran and Mr.Sankara Narayanan Anatharaman Radhamangalam.

The responsible persons authorised to sign this Disclosure Statement on behalf of the Board in accordance with section 82 of the Reserve Bank of New Zealand Act 1989 are Mr. Rabin Sockalingam Rabindran and Mr.Ranjitkumar Amarendra Jha.

The Bank's code of conduct states: Members of core management are expected to devote their total attention to the business interests of the Bank. They are prohibited from engaging in any activity that interferes with their performance or responsibilities to the Bank or otherwise is in conflict with or prejudicial to the Bank. If any member of the core management considers investing in securities issued by the Bank's customers, suppliers or competitors they should ensure that these investments do not compromise their responsibilities to the Bank. Many factors including the size and nature of the investment; their ability to influence the Bank's decisions; their access to confidential information of the Bank or any other entity, and the nature of the relationship between the Bank and the counterparty should be considered in determining whether a conflict exists. Additionally they should disclose to the Bank any interest which they have which may conflict with the business of the Bank. As a general rule, the members of the core management should avoid conducting the Bank's business with a relative or any other entity in which the relative is associated in any significant role. If such a related party transaction is unavoidable, they must fully disclose the nature of the transaction to the appropriate authority.

Any dealings with a related party must be conducted in such a way that no preferential treatment is given to that party. In the case of any other transaction or situation giving rise to conflicts of interests, the appropriate authority should, after due deliberations, decide on its impact.

#### 8 Auditor

The name and address of the auditor whose report is referred to in the Disclosure Statement: KPMG

18 Viaduct Harbour Avenue
P.O.Box 1584 Shortland Street
Auckland 1140
New Zealand

#### 9 Conditions of Registration

Effective 30 March 2014, the Reserve Bank of New Zealand (RBNZ) Issued revised conditions of registration for the Bank. The conditions of registration has been amended to incorporate the changes to put into effect restrictions on high loan-to-valuation residential mortgage lending. The conditions of registrations also updated certain definitions in the conditions which become effective on 1 April 2014 under the Financial Reporting Act of 2013. A copy of the full revised conditions of registration effective on or after 30 March 2014 can be found in Appendix 2.

#### Conditions of Registration- continued

Effective 1 July 2014, the Reserve Bank of New Zealand (RBNZ) has made changes to the conditions of registration for the Bank. The changes refer to:

- \* Revised version of "Capital Adequacy Framework (Standardised Approach)" (BS2A), to update various defined terms relating to capital requirements for the residential mortgage lending.
- \*Revised version of "Framework for Restrictions on High LVR Residential Mortgage Lending" (BS19), to amend certain defined terms in the loan-to-valuation ratio (LVR) restrictions applying to our Bank as a consequence of changes to BS2A and to add additional clauses on anti-avoidance.
- \* New versions of several handbook documents which need updating to take into account of the coming into force of the Financial Reporting Act 2013.

The Bank has complied with all conditions of registration over the accounting period.

#### 10 Pending Proceedings or Arbitration

As at 31 March 2015, there is one pending cliam which is under arbitration; however the matter is not likely to have a material impact on the Bank. No other legal proceedings or arbitration concerning any member of the Bank in New Zealand or elsewhere exist that may have a material effect on the Bank.

#### 11 Credit Ratings

Bank of India (New Zealand) Limited has the following general credit rating applicable to its long term senior unsecured obligations payable in New Zealand in New Zealand dollars.

Rating Agency:

Standard and Poor's

Current Crediting Rating:

BBB-/Stable A-3

On 29 September 2014, Standard & Poor's has revised the outlooks on the long term counterparty credit ratings on the Bank of India from BBB- (negative) to BBB- (stable).

Descriptions of credit rating scales are contained in Appendix 1.

#### 12 Other material matters

There are no other material matters relating to the business or affairs of the Bank that are not disclosed in this Disclosure Statement.

Statement of Comprehensive Income	2015	2014	2013	2012	201
For the year ended 31 March	\$000	\$000	\$000	\$000	\$00
Interest income	4,158	3,287	2,523	1,904	39
Interest expense	(972)	(462)	(300)	(30)	
Net interest income	3,186	2,825	2,223	1,874	398
Other income	358	378	187	22	
Total operating income	3,544	3,203	2,410	1,896	398
Operating expenses	(2,656)	(2,448)	(1,918)	(1,799)	(136)
mpairment losses on loans and advances	(23)	(95)	(117)	(21)	
Profit before tax	865	660	375	76	262
Taxation expense	(247)	(194)	(105)	(56)	(79
Net profit after taxation	618	466	270	20	183
Dividends Paid		- 4	-	37	
statement of Financial Position	2015	2014	2013	2012	2011
As at 23 March	\$000	\$000	\$000	\$000	\$000
Total assets	85,743	69,081	64,943	55,329	50,406
otal individually impaired assets	13000	3/100	100	377 S	2360
otal liabilities	34,186	18,142	14,470	5,226	223
otal shareholder's equity	51,557	50,939	50,473	50,203	50,183

The amounts disclosed in this historical summary of financial statements have been taken from the audited financial statements of the Bank.

Prior to the year ended 31 March 2011, the Bank was dormant and received dormant exemptions from preparing financial statements, therefore there is no historical financial information disclosed for the periods before the year ended 31 March 2011.

### Directors' Statement For the year ended 31 March 2015

Each director of the Bank of India (New Zealand) Limited, believes, after due enquiry, that as at the date on which this Disclosure Statement is signed:

- The Disclosure Statement is not false or misleading; and
- The Disclosure Statement contains all Information that is required by the Registered Bank Disclosure Statements (New Zealand Incorporated Registered Banks) Order 2014 (as amended).

Furthermore, each director believes, after due enquiry that over the year ended 32 March 2015:

- The Bank has complied with all conditions of registration that applied during the year;
- · Credit exposure to connected persons were not contrary to the interests of the Bank, and
- The Bank had systems in place to monitor and control adequately the material risks of the Bank including credit risk, concentration of credit risk, interest rate risk, currency risk, equity risk, liquidity risk, operational risk and other business risks, and that those systems were being properly applied.

Signed by Ranjitkumar Amarandra Jha and Rabin Sockalingam Rabindran as directors and responsible persons on behalf of all the directors: (The directors of the Bank were Ranjitkumar Amarendra Jha, Sanjaya Singh Gaur, Sameer Handa, Rabin Sockalingam Rabindran, Sankara Narayanan Anantharaman Radhamangalam, Judith Ann Whiteman).

Ranjitkumar Amarendra Jha

Managing Director

15th June 2015

Rabin Sockalingam Rabindran

Chairman and Independent Director

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# Index to financial statements

Page	Contents				
11	Statement of	Comprehensive Income			
11	Statement of Changes in Equity				
12		Statement of Financial Position			
13	Statement of	Cash Flows			
14	Notes to finan	cial statements			
14	Note 1	Summary of accounting policies			
23	Note 2	Interest			
23	Note 3	Other income			
24	Note 4	Operating expenses			
24	Note 5	Loans and advances			
25	Note 6	Taxation			
26	Note 7	Cash			
26	Note 8	Deposits and other borrowings			
26	Note 9	Property and equipment			
27	Note 10	Other assets			
27	Note 11	Due from other financial Institutions			
27	Note 12	Related party disclosure			
28	Note 13	Share capital			
29	Note 14	Net cash flows from operating activities			
29	Note 15	Capital adequacy			
34	Note 16	Asset quality			
36	Note 17	Financial instruments			
40	Note 18	Risk management			
46	Note 19	Concentration of credit risk			
48	Note 20	Concentration of funding			
48	Note 21	Concentration of credit exposure to individual counterparties			
50	Note 22	Credit exposure to connected persons			
51	Note 23	Commitments			
51	Note 24	Insurance business and non-financial activities			
51	Note 25	Segment information			
52	Note 26	Contingent liabilities			
51	Note 27	Subsequent events			

# Statement of Comprehensive Income For the year ended 31 March 2015

	Note	(Audited) 31-March-2015 \$000	(Audited) 31-March-2014 \$000
interest income	2	4,158	3,287
Interest expense	2	(972)	(462)
Net interest income		3,186	2,825
Other income	3	358	378
Total operating income		3,544	3,203
Operating expenses	4	(2,656)	(2,448)
Impairment losses on loans and advances	16	(23)	(95)
Profit before income tax		865	660
Taxation expense	6	(247)	(194)
Net profit after tax		618	466
Other comprehensive income		. 8	
Total comprehensive income		618	466

# Statement of Changes in Equity For the year ended 31 March 2015

	Share Capital	Retained Earnings	Total
	\$000	\$000	\$000
Balance as at 1 April 2013	50,000	473	50,473
Total comprehensive income for the period		466	466
Balance as at 31 March 2014 (Audited)	50,000	939	50,939
Balance as at 1 April 2014	50,000	939	50,939
Total comprehensive income for the year		618	618
Balance as at 31 March 2015 (Audited)	50,000	1,557	51,557

The accompanying notes on pages 14 to 50 form an integral part of these financial statements and should be read in conjunction with the financial statements.



# Statement of Financial Position

As at 31 March 2015

	Note	(Audited)	(Audited)
		31-March-2015	31-March-2014
		5000	\$000
ASSETS			
Cash	7	105	65
Due from other financial institutions	11	18,390	16,140
Balance due from related parties	12	3,549	2,742
Loans and advances	5,16	62,240	48,564
GST Refundable		-	45
Other assets	10	335	316
Property and equipment	9	1,040	1,749
Deferred tax assets	6	84	60
Total assets		85,743	69,081
Total Interest Earning and Discount Bearing Assets		84,161	67,138
LIABILITES			
Balance due to related parties	12	21,446	11,752
Deposits and other borrowings	8	12,263	6,123
Other liabilities		348	257
Current tax liability		129	20
Total liabilities		34,186	18,142
NET ASSETS		51,557	50,939
EQUITY			
Share capital	13	50,000	50,000
Retained earnings		2,557	939
Total shareholders' equity		51,557	50,939
Total Interest and Discount Bearing Liabilities		32,593	16,961

No financial assets presented in the statement of financial position have been pledged as collateral for liabilities or contingent liabilities.

The board of directors of Bank of India (New Zealand) Limited authorised these financial statements for issue on 15th June 2015

Signed for and on behalf of the board of directors

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The accompanying notes on pages 14 to 50 form an integral part of these financial statements and should be read in conjunction with the financial statements.



# Statement of Cash Flows For the year ended 31 March 2015

	Note	(Audited) 31-March-2015 \$000	(Audited) 31-March-2014 \$000
Cash flows from operating activities	1,000	3000	2000
Interest received		4,134	3,564
Fees and other income		323	165
Operating expenses paid		(2,486)	(2,278)
GST refund received		80	169
Interest paid		(924)	(505)
income tax paid		(152)	(164)
Increase in advances to customers		(13,699)	(18,168)
Net proceeds from related parties		8,887	7,114
Increase/(Decrease) in deposits from customers		6,140	(2,550)
Net cash flow from operating activities	14	2,303	(12,653)
Cash flows from investing activities			
Decrease in balances with other financial institutions		4,500	16,500
Purchase of property and equipment		(13)	(649)
Net cash flow from investing activities		4,487	15,851
Cash flows from financing activities			
Proceeds from issuance of shares		1	ý.
(Payment to)/proceeds from to related parties		*:	*
Net cash flow used in financing activities		2.	
Net increase in cash and cash equivalents		6,790	3,198
Cash and cash equivalents at the beginning of the period		7,705	4,507
Cash and cash equivalents at the end of the period		14,495	7,705
Cash and cash equivalent is made up of:			-0.10 -17.
Cash	:90	105	65
Cash equivalent due from other financial institutions at call	11	14,390	7,640
Total cash and cash equivalents		14,495	7,705

The accompanying notes on pages 14 to 50 form an integral part of these financial statements and should be read in conjunction with the financial statements.



# SUMMARY OF ACCOUNTING POLICIES Statement of Compliance

Bank of India (New Zealand) Limited (the "Bank") is a profit-oriented entity incorporated under the Companies Act. 1993 and domiciled in New Zealand. Its principal activity is the provision of banking services. Bank of India (New Zealand) Limited was incorporated on g October 2008. It became a registered bank on 31 March 2011.

The Bank is an FMC reporting entity for the purposes of the Financial Markets Conduct Act 2013 (FMCA 2013). Its financial statements comply with the requirements of the Financial Reporting Act 2013 (FRA 2013) and the requirements of the Registered Bank Disclosure Statement (New Zealand Incorporated Registered Banks) Order 2014 (as amended).

These financial statements have been prepared in accordance with Generally Accepted Accounting Practice in New Zealand ("NZ GAAP"), as appropriate for profit-oriented entities, and the New Zealand equivalents to international Financial Reporting Standards ("IFRS"). The financial statements comply with International Financial Reporting Standards (IFRS).

The financial statements were authorised for issue by the directors on June 2015

### 1.2 Basis of Preparation

The financial statements have been prepared on the basis of historical cost, except for certain financial instruments which are carried at fair value.

The functional and presentation currency is New Zealand Dollars (NZD).

Accounting policies are selected and applied in a manner which ensures that the resulting financial information satisfies the concepts of relevance and reliability, thereby ensuring that the substance of the underlying transactions or other events is reported.

### 1.3 Accounting judgments and major sources of estimation uncertainty

In the application of the Bank's accounting policies, the directors are required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

### Allowance for impairment losses

Impairment allowance on each loan or receivable is evaluated based upon management's judgments in applying the accounting policy in 1.14.

The determination of impairment allowance required for loans which are deemed to be individually significant often requires the use of considerable management judgement concerning such matters as local economic conditions, the financial performance of the counterparty and the value of any collateral held, for which there may not be a readily accessible market. The actual amount of the future cash flows and their timing may differ from the estimates used by the management and consequently may cause actual losses to differ from the reported allowances.



### 3.4 Standards and Interpretations effective in current period

The following standards and interpretations have become mandatory for the Bank since the previous balance date.

NZ IAS 32 (Amendment)- Financial instruments: Presentation- The amendment clarifies existing application issues relating to the offsetting rules and reduces the level of diversity in current practice. It also clarifies the meaning of "currently has a legally enforceable right to set-off" and "simultaneous realisation and settlement".

NZ IFRS 10,NZ IFRS 12 and NZ IFRS 27 (Amendment) -investment Entities- The amendment requires a qualifying investment entity to account for investment controlled entities -as investments in associates and joint ventures- at fair value through profit or loss; the only exception would be subsidiaries that are considered an extention of the investment entity's investing activities. The consolidation exception is mandatory- not optional.

NZ IAS 36 (Amendment) – Impairment of Assets - The amendment reverses the unintended requirement in IFRS 13 Fair Value Measurement to disclose the recoverable amount for every cash-generating unit to which significant goodwill or indefinite-lived intangible assets have been allocated. Under the amendments, recoverable amounts is required to be disclosed only when an impairment loss has been recognized or reversed.

IFRIC 21 - Levies - The Standard provides guidance on the accounting of levies in accordance with the requirements of IAS 37 Provisions, Contingent Liabilities and Contingent Assets. The Standards provides insights regarding the definition of levies, and the timing or recognition of provision related to government impose levies.

The amendments to the standards did not have any impact on the accounting policies, financial position or performance of the Bank.

# 1.5 Standards and Interpretations in issue not yet adopted

IFRS 15 – Revenue from customers NZ IFRS 15 replaces the following:

- IAS 18 Revenue
- IAS 11 Construction Contracts
- IFRIC 13 Customer Loyalty Programmes
- IFRIC 15 Agreement for the Construction of Real Estate
- IFRIC 18 Transfers of Assets from Customers
- SIC 31 Revenue Barter Transactions involving Advertising Services

The new Standard has introduced a new model for the recognition of revenue using which revenue is required to be recognized. The model requires revenue to be recognized based on the contractual implications of individual contracts. Moreover, consideration is required to be measured as the amount to which the Company expects to be entitled, rather than fair value of consideration. It is applicable for annual periods beginning on or after 1 January 2016.

IFRS 9 - Financial instruments

The Standards has completely been issued by IASB for implementation. The Standards has specified how entity should classify and measure financial assets and liabilities. The Standard has also issued a new impairment model similar to the model proposed in 2013. This Standard is applicable for annual periods beginning on or after 1 January 2017.

NZ IFRS 9 (2013) - Financial instruments

The Standard provides a more principle-based approach to hedge accounting and aligns hedge accounting more closely with risk management. The Standard is applicable for annual periods beginning on or after 1 January 2017.



# Notes to the financial statements

### For the year ended 31 March 2015

Amendments to Defined Benefit Plans: Employee Contributions (Amendment to IAS 19)

The amendments introduce a practical expedient for accounting for certain contributions from employees or third parties to defined benefit plans. The amendments have made such contributions eligible for the practical expedient if they are:

- Set out in the formal terms of the plan
- Linked to service; and
- Independent of the number of years of service.

When contributions are eligible for the practical expedient, a company is permitted to recognize them as a reduction of the service cost in the period in which the related service is rendered. This amendment is applicable for periods beginning on or after 1 July 2014.

#### Amendments to NZ IAS 8 and IAS 38

The Standard clarifies that it is not appropriate to have a depreciation or amortisation method which is based on revenue generated from an activity includes the use of an asset. It is not appropriate, because a revenue-based method would reflect a pattern of economic benefits generated from operating the business (of which the asset is part), rather than economic benefits consumed through use of the asset. The Standard is applicable for annual periods beginning on or after a January 2016.

### Disclosure initiative (Amendment to IAS 1)

The IASB has issued amendments over disclosure requirements under IAS 1, which emphasise on materiality based disclosures to be provided in the financial statements, to avoid excessive disclosures. Moreover, specific criteria has been provided for the presentation of subtotals on the balance sheet, statement of profit or loss and OCI, with additional reconciliation requirements for the statement of profit or loss and OCI.

# Annual improvements to IFRSs 2010-2012 Cycle and 2011-2013 Cycle

Effective for reporting periods beginning on or after 1 July 2014. This standard includes amendments to a number of Standards that are largely clarifications, including for example, amendments to NZ IAS 24. Related Party Disclosures, which clarifies that a management entity providing key management personnel services to a reporting entity is a related party of the reporting entity.

### Annual improvements to IFRS 2012-2014 Cycle

The IASB has issued an exposure draft (ED), proposing amendments to the following four standards:

- IFRS 5 Non-current assets held for sale and discontinued operations
- IFRS 7 Financial instruments: Disclosures
- IAS 19 Employee benefits
- + IAS 34 Interim Financial Reporting

Except for the proposed amendments to IFSR 5, the proposals would apply retrospectively for annual periods beginning on or after 1 January 2016.

### 1.6 Foreign currency transactions

The Bank's financial statements are presented in the currency of the primary economic environment in which the entity operates (its functional currency). The results and financial position of the Bank are expressed in New Zealand dollars (NZD), which is the functional and presentation currency of the Bank and are rounded to the nearest thousand.

in preparing the financial statements of the Bank, transactions in currencies other than the Bank's functional currency (foreign currencies) are recorded at the rates of exchange prevailing at the dates of the transactions. At the end of each reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at the end of the reporting period.

Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing at the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences are recognised in profit or loss in the period in which they arise except when deferred in other comprehensive income as qualifying cash flow hedges.



# 1.7 Goods and Services Tax (GST)

The profit and loss component of the statement of comprehensive income and all items in the statement of financial position have been prepared so that all components are stated inclusive of GST except to the extent that GST is recoverable from the Inland Revenue

# 1.8 Comparatives

When the presentation or classification of items is changed, comparative amounts are reclassified unless the reclassification is impracticable. There have been no presentation or classification changes in the current period.

# 1.9 Revenue recognition

Revenue is recognised to the extent that it is probable that economic benefits will flow to the Bank and that revenue can be reliably measured. The principal sources of revenue are interest income and fees.

#### Interest

For financial instruments measured at amortised cost, the effective interest method is used to measure the interest income or expense recognised in the statement of comprehensive income.

For financial instruments measured at fair value, interest income or expense is recognised on an accrual basis on a yield to maturity basis.

Fees are generally recognised on an accrual basis when the service has been provided.

### **Lending Fees**

Fees and direct costs relating to loan origination, financing or restructuring and to loan commitments are deferred and amortised to interest income over the life of the loan using the effective interest method. Lending fees not directly related to the origination of a loan are recognised over the period of service.

### Commission and other fees

Commissions or fees related to specific transactions or events are recognised in the statement of comprehensive income when the service is provided to the customer. When they are charged for services provided over a period, they are taken to other income on an accrual basis as the service is provided.

#### Other income

Dividend income is recorded in the statement of comprehensive income when the Bank's right to receive the dividend is established. Realised and unrealised gains and losses from remeasurement of financial instruments at fair value through profit or loss are included in other income.

#### 1.10 Finance costs

Interest expense is accrued on a time basis using the effective interest method. All other finance costs are recognised in profit or loss in the period in which they are incurred.

#### 1.11 Taxation

Income tax expense represents the sum of the current tax and deferred tax.

#### Current tax

The tax currently payable is based on taxable profit for the reporting period. Taxable profit differs from profit as reported in the statement of comprehensive income because it excludes items of income or expense that are taxable or deductible in other periods and it further excludes items that are never taxable or deductible. The Bank's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.



#### Deferred tax

Deferred tax is recognised on differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit, and are accounted for using the balance sheet liability method. Deferred tax liabilities are generally recognised for all taxable temporary differences, and deferred tax assets are generally recognised for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised. Such deferred tax assets and liabilities are not recognised if the temporary difference arises from goodwill or affects neither the taxable profit nor the accounting profit.

Deferred tax assets arising from deductible temporary differences associated with such investments and interests are only recognised to the extent that it is probable that there will be sufficient taxable profits against which to utilise the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realised, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period. The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Bank expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set-off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority and the Bank intends to settle its current tax assets and liabilities on a net basis.

Current and deferred tax are recognised as an expense or income in profit or loss, except when they relate to items recognised in other comprehensive income or directly in equity, in which case the tax is also recognised in other comprehensive income or directly in equity.

# 1.12 Cash and cash equivalents

Cash and cash equivalents comprises cash, cash at bank, cash in transit and call and short deposits due from/to other banks, all of which are used in the day-to-day cash management of the Bank.

# 1.13 Statement of cash flows

The following terms are used in the statement of cash flows:

- operating activities are the principal revenue producing activities of the Bank and other activities that are not investing or financing activities;
- Investing activities are the acquisition and disposal of long-term assets and other investments not included in cash equivalents; and
- financing activities are activities that result in changes in the size and composition of the contributed equity and borrowings of the Bank.

Certain cash flows have been netted in order to provide more meaningful disclosures, as many cash flows are received and disbursed on behalf of customers and reflect the activities of those customers.



#### 1.14 Financial Assets

Financial assets are classified into the following specified categories: financial assets 'at fair value through profit or loss' (FVTPL), 'held-to-maturity' investments, 'available-for-sale' (AFS) financial assets and 'loans and receivables' recognition. The Bank classifies all of its financial assets as loans and receivables.

Loans and receivables that have fixed or determinable payments and are not quoted in an active market are classified as loans and receivables. Loans and receivables are measured at amortised cost using the effective interest method, less any impairment. Interest income is recognised by applying the effective interest rate.

# Recognition of financial assets

Loans and receivables are recognised on settlement date and are recognised initially at fair value plus directly attributable transaction costs.

# Impairment of financial assets

Loans and receivables are assessed for indicators of impairment at the end of each reporting period. Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the investment have been impacted.

Objective evidence of impairment could include:

- significant financial difficulty of the issuer or counterparty; or
- default or delinquency in interest or principal payments; or
- It becoming probable that the borrower will enter bankruptcy or financial re-organisation.

For certain categories of financial assets, such as loans and advances, assets that are assessed not to be impaired individually are subsequently assessed for impairment on a collective basis. Objective evidence of impairment for a portfolio of receivables could include the Bank's past experience of collecting payments, an increase in the number of delayed payments in the portfolio past the average credit period of 60 days, as well as observable changes in national or local economic conditions that correlate with default on receivables

For financial assets carried at amortised cost, the amount of the impairment is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the financial asset's original effective interest rate.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of loans and advances, where the carrying amount is reduced through the use of an allowance account. When a loan or advance is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited against the allowance account. Changes in the carrying amount of the allowance account are recognised in profit or loss.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed through profit or loss to the extent that the carrying amount of the investment at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.



# 1.14 Financial Assets (continued)

#### **Asset Quality**

Impaired assets consist of assets acquired through the enforcement of security and other impaired assets.

Assets acquired through security enforcement are those assets (primarily real estate) acquired through actual foreclosure or in full or partial satisfaction of a debt. Other impaired assets refer to any credit exposure for which an impairment loss is recognised in accordance with NZ IAS 39 — Financial Instruments; Recognition and Measurement.

A go day past due asset is any loan which has not been operated by the borrower within its key terms for at least go days and which is not an impaired asset. Although not classified as impaired assets or past due assets, assets in which the counter-party is in receivership, liquidation, bankruptcy, statutory management or any form of administration are reported separately. These are classified as "other assets under administration".

# Derecognition of financial assets

The Bank derecognises a financial asset only when the contractual rights to the cash flows from the asset expire or it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the Bank neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Bank recognises its retained interest in the asset and an associated liability for amounts it may have to pay. If the Bank retains substantially all the risks and rewards of ownership of a transferred financial asset, the Bank continues to recognise the financial asset and also recognises a collateralised borrowing for the proceeds received.

# 1.15 Financial Liabilities

Financial liabilities are classified as either financial liabilities 'at FVTPL' or 'other financial liabilities'.

Financial liabilities are classified as at FVTPL where the financial liability is either held for trading or it is designated as at FVTPL.

The Bank classifies all of its financial liabilities as other financial liabilities. Other financial liabilities are initially measured at fair value, net of transaction costs.

Other financial liabilities are subsequently measured at amortised cost using the effective interest method, with interest expense recognised on an effective interest basis.

The Bank derecognises financial liabilities when, and only when, the Bank's obligations are discharged, cancelled or they expire.



#### 1.16 Leases

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

Assets held under finance leases are initially recognised as assets of the Bank at their fair value at the inception of the lease or, if lower, at the present value of the minimum lease payments. The corresponding liability to the lessor is included in the statement of financial position as a finance lease obligation.

Lease payments are apportioned between finance charges and reduction of the lease obligation so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are charged directly to profit or loss in accordance with the Bank's general policy on financing costs. Contingent rentals are recognised as expenses in the periods in which they are incurred.

Operating lease payments are recognised as an expense on a straight-line basis over the lease term, except where another systematic basis is more representative of the time pattern over which economic benefits from the leased asset are consumed.

In the event that lease incentives are received to enter into operating leases, such incentives are initially recorded as a liability and are recognised as a reduction of rental expense on a straight-line basis over the lease term.

### 1.17 Property and equipment

All items of property and equipment are stated at cost less accumulated depreciation and accumulated impairment losses. Cost includes expenditure that is directly attributable to the acquisition of the Item. In the event that settlement of all or part of the purchase consideration is deferred, cost is determined by discounting the amounts payable in the future to their present value as at the date of acquisition. Subsequent costs are capitalised if it is probable that future economic benefits will flow to the Bank and the costs can be measured reliably. All other maintenance costs are recognised as an expense as incurred.

Depreciation is charged so as to write off the cost of assets, other than freehold land, over their estimated useful lives, using the straight-line method or the written down value method. The estimated useful lives, residual values and depreciation method are reviewed at the end of each reporting period, with the effect of any changes in estimate accounted for on a prospective basis. The following depreciation rates have been used:

Office equipment
Furniture
Leasehold improvements
Computer equipment

10% written down value method 10% written down value method 8% straight-line method 33.33% straight-line method

### 1.18 Impairment of non-financial assets

At the end of each reporting period, the Bank reviews the carrying amounts of its assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the Bank estimates the recoverable amount of the cash-generating unit to which the asset belongs. Where a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual cash-generating units, or otherwise they are allocated to the smallest group of cash-generating units for which a reasonable and consistent allocation basis can be identified.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

Bank of India (New Zealand) Limited

(PMG)

# Notes to the financial statements

For the year ended 31 March 2015

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease

Where an impairment loss subsequently reverses, the carrying amount of the asset (or cash-generating unit) is increased to the revised estimate of its recoverable amount, but the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or cashgenerating unit) in prior periods. A reversal of an impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the reversal of the impairment loss is treated as a revaluation increase.

#### Financial liabilities and equity instruments issued by the Bank 1.19

### Classification as debt or equity

Debt and equity instruments are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangement.

#### **Equity instruments**

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued by the Bank are recorded at the proceeds received, net of direct issue costs.

### Financial guarantee contract liabilities

Financial guarantee contract liabilities are measured initially at their fair values and, if not designated at FVTPL, are subsequently measured at the higher of the amount of the obligation under the contract, as determined in accordance with NZ IAS 37 Provisions, Contingent Liabilities and Contingent Assets; and the amount Initially recognised less, where appropriate, cumulative amortisation recognised in accordance with the revenue recognition policies as set out at 1.9 above...

#### 1.20 Provisions

Provisions are recognised when the Bank has a present obligation (legal or constructive) as a result of a past event, it is probable that the Bank will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period taking into account the risks and uncertainties surrounding the obligation. Where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows.

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, the receivable is recognised as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.



# 1.21 Employee benefits

A provision is recognised for benefits accruing to employees in respect of annual leave, long service leave and sick leave when it is probable that settlement will be required and they are capable of being measured reliably.

Provisions made in respect of employee benefits expected to be settled within 12 months are measured at their nominal values using the remuneration rate expected to apply at the time of settlement. Provisions made in respect of employee benefits which are not expected to be settled within 12 months are measured as the present value of the estimated future cash outflows to be made by the Bank in respect of services provided by employees up to the reporting date.

### 2 INTEREST

	(Audited) 31-Mar-15	(Audited) 31-Mar-14
Interest income	\$000	\$000
Loans and advances From other financial institutions	3,527	2,693
From related parties	533	526
Total interest income	98	68
Interest expense	4,158	3,287
Deposits by customers		
Deposits by related parties	220	160
otal interest expense	752	303
	972	462

### 3 OTHER INCOME

One live and the state of the s	(Audited) 31-Mar-15 \$000	(Audited) 31-Mar-14 \$000
Banking and lending fee income Net commission revenue	8a	41
	9	4
Net foreign exchange gains Other revenue	231	114
GST recovered	3	6
Total other income	35	213
	358	378



### OPERATING EXPENSES

Operating expenses include:

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	(Audited)	(Audited)
	31-Mar-15 \$000	31-Mar-14 \$000
Auditors remuneration		
- Audit of Disclosure Statements	61	75
- Review of Disclosure Statements	19	22
- Advisory fee -assistance with LVR policy & FATCA	20	,
Directors' fees	66	61
Depreciation		
Leasehold improvements	88	66
Computer equipment	13	16
Office equipment	70	8
Furniture	- 11	10
Total depreciation	122	100
Other Expenses	8 <sub>5</sub> z	985
Employee benefit expenses	1,222	954
Operating lease rental expenses	294	251
Total operating expenses	2656	2448

### LOANS AND ADVANCES

	(Audited) 31-March-2015 5000	(Audited) 31-March-2014 5000
Residential mortgages loans	28,805	26,520
Corporate loaris	33,331	22,051
Other loans	360	226
Allowance for impairment losses	(256)	(233)
Net loans and advances	62,240	48,564
Amounts due for settlement within 12 months	9,912	5,211
Amounts due for settlement after 12 months	52,328	43/353
Net loans and advances	62,240	48,564



# 6 TAXATION

	(Audited) 31-March-2015 \$000	(Audited
Tax expense comprises:		
Current tax expense in respect of the current year Deferred tax expense relating to the origination and reversal of	256	213
temporary differences	(24)	(17)
Prior period adjustment	Š	
Total tax expense	247	194
The total charge for the year can be reconciled to the accounting profit as follows:		
Profit before income tax expense	865	660
Income tax expense calculated at 28% (2014: 28%)	242	189
Prior period adjustment	5	9
Income tax expense recognised in profit or loss	247	194

# Deferred tax assets/(liabilities) arise from the following:

For year ended 31 March 2015	Opening balance	Charged to profit or loss	Closing balance
(Audited)	\$000	\$000	\$000
Temporary differences			
Property, plant & equipment	(4)	2	(2)
Impairment allowance	65	7	72
Other liabilities	(x)	15	14
	60	24	84

For year ended 31 March 2014	Opening balance	Charged to profit or loss	Closing balance
(Audited)	\$000	5000	\$000
Temporary differences			
Property, plant & equipment	(2)	(2)	(4)
Impairment allowance	39	26	65
Other liabilities	8	(9)	(1)
	45	15	60

7 CASH

	(Audited) 31-March-2015 \$000	(Audited) 31-March-2014 \$000
Cash on hand	105	6
Total cash	105	65

# 8 DEPOSITS AND OTHER BORROWINGS

	(Audited) 31-March- 2015 \$000	(Audited) 31-March- 2014 \$000
Retail deposits	12,263	6,123
Wholesale deposits		-
Total deposits	12,263	6,123
Amounts due for settlement within 12 months	11,486	5,917
Amounts due for settlement after 12 months	777	206
Total deposits	12,263	6,123

# 9 PROPERTY AND EQUIPMENT

	Leasehold Improvements	Computer Equipment	Office Equipment	Furniture	Total
	\$000	\$000	\$000	\$000	\$000
Costs					
Balance as at a April 2013 (Unaudited)	506	39	56	105	706
Additions	556	21	46	30	653
Disposals		(3)	s	(4)	(7)
Balance as at 31 March 2014 (Audited)	1,062	57	102	131	1,352
Additions	: 0:3	2	10	4	13
Disposals	100	<u> </u>			
Balance as at 31 March 2015 (Audited)	1,062	59	112	132	1,365
Accumulated depreciation				- 3	15.00
Balance as at a April 2013 (Unaudited)	62	20	8	16	106
Disposals	(A)	(2)	21	(1)	(3)
Depreciation	66	16	8	10	100
Balance as at 31 March 2014 (Audited)	128	34	16	25	203
Disposals	4	175.70			-
Depreciation	88	13	10	-11	122
Balance as at 31 March 2015 (Audited)	216	47	26	36	325
Carrying amount			2000	7,3	3-3
Balance as at 31 March 2014 (Audited)	934	23	86	106	1,149
Balance as at 31 March 2015 (Audited)	846	12	86	96	1,040

#### 10 OTHER ASSETS

	(Audited) 31-March- 2015 \$000	(Audited) 31-March- 2014 \$000
Prepayments	120	125
Interest receivable	215	191
Total other assets	335	316
Amounts due for settlement within 12 months	335	316
Amounts due for settlement after 12 months		=
Total other assets	335	316

#### 11 DUE FROM OTHER FINANCIAL INSTITUTIONS

	(Audited) 31-March- 2015 \$000	(Audited) 31-March- 2014 \$000
Call deposits	14,390	7,640
Short term deposits	4,000	8,500
Total deposits	18,390	16,140

Amounts due from other financial institutions are due for settlement within 12 months of balance date.

### 12 RELATED PARTY DISCLOSURE

The Bank is wholly owned by the Bank of India, a bank incorporated in India. The Bank of India is also the Bank's ultimate parent. Related parties include other branches and subsidiaries of Bank of India and other parties under common control. All related party transactions are conducted on normal commercial terms and conditions. No related party debts have been written off or forgiven during the year.

#### Key management personnel

Key management personnel are defined as being the Directors and Senior Management of the Bank. The information relating to the key management personnel disclosed includes transactions with those individuals, their close family members and their controlled entities.

	(Audited)	(Audited)
	31-March-	31-March-
	2015	2014
	\$000	\$000
Salary and other short term benefits	815	510

During the period, the Bank accepted deposits from the key management personnel. These were entered into the normal course of the business and are at interest rates prevailing at the time for comparable transactions with other parties.

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### Notes to the financial statements

For the year ended 31 March 2015

### RELATED PARTY DISCLOSURE (continued)

#### Guarantee from parent

The obligations of the Bank are guaranteed under a deed of guarantee dated 14 January 2011 given by its ultimate parent, Bank of India, in favour of the creditors of Bank of India (New Zealand) Limited. There are no material legislative or regulatory restrictions in India which would have the effect of subordinating the claims under the Guarantee of any of the creditors of Bank of India (New Zealand) Limited on the assets of the guarantor, to other claims on the guarantor, in a winding up of that guarantor.

#### Transactions / balances with related parties

	(Audited) 32-March-2015 \$000	(Audited) 31-March-2014 \$000
Transactions with related parties		
Bank of India (branches/subsidiaries)	98	68
Other related parties	S <sub>p</sub>	
interest expense		
Bank of India (branches/subsidiaries )	٥	-
Other related parties	752	302
Net deposit/(withdrawals) in related parties	806	(423)
Net deposit/(withdrawals) by related parties	8,783	6,409
Balances with related parties Deposits with	100	
Bank of India (branches/subsidiaries)	3,549	2,742
Other related parties		-
Deposits from		
Bank of India (branches/subsidiaries )	230	157
Other related parties	21,216	11,595
Deposits with related parties		
Amounts due for settlement within 12 months	3,549	2,742
Amounts due for settlement after 12 months		-
Total Deposits with related parties	3,549	2,742
Deposits from related parties		
Amounts due for settlement within 12 months	2,031	4,014
Amounts due for settlement after 12 months	19,415	7,738
Total Deposits from related parties	21,446	11,752

### SHARE CAPITAL

	(Audited) 31-March-2015 \$000	(Audited) 31-March-2014 \$000
50,000,010 fully paid ordinary shares	50,000	50,000

The Bank issued to ordinary shares on 9 October 2008 and 50,000,000 ordinary shares on 7 February 2011. All ordinary shares have equal voting rights and share equally in dividends and any profits on winding up. Shares do not have a par value.

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### 14 RECONCILITIATION OF NET PROFIT TO NET CASH FLOWS FROM OPERATING ACTIVITIES

	(Audited) 31-March-2015	(Audited) 31-March-2014
and replaced to the Control of the C	5000	\$000
Profit for the year	618	466
Non-cash items:		
Impairment loss recognised on loans and advances	23	95
Depreciation and amortisation of non-current assets	122	100
Deferred tax assets	(24)	(15)
Movements in working capital:		
increase in loans and advances	(13,699)	(18,168)
(Increase)/Decrease in interest receivable	(24)	276
increase/(Decrease) in deposits from customers	6,140	(2,550)
increase in balances due to related parties	8,887	7,114
(Increase)/ Decrease in prepayments	5	91
(Increase)/Decrease in GST refundable	.45	(45)
Increase in current tax liability	119	46
Increase/(Decrease) in trade and other payables	91	28
Net cash from operating activities	2,303	(12,653)

### 15 CAPITAL ADEQUACY

The following capital adequacy information is disclosed in relation to the Bank and is derived in accordance with the conditions of registration relating to capital adequacy. For the purpose of the conditions of registration, capital requirements and ratios are calculated in accordance with the Reserve Bank of New Zealand Capital Adequacy Framework (BS2A) dated September 2013 and is disclosed under the Basel III framework in accordance with Schedule 9 of the Order. The information for the comparative period is calculated based on the Basel II framework.

Capital and Capital ratios

	Unaudited 31-Mar- 15 \$000
Tier i capital	
Common Equity Tier 1 ("CET1") Capital	
Issued and fully paid up ordinary share capital	50,000
Retained earnings	1,557
Less deductions from CET1 capital	
Deferred tax assets	(84)
Total Common Equity Tier 1 Capital	51,473
Additional Tier 1 ("AT1") capital	to a series
Tier 1 Capital	51,473
Tier 2 Capital	= (41)
Total capital	51,473



### 15 CAPITAL ADEQUACY (continued)

Capital ratios and solo capital adequacy	(Unaudited) 31-Mar-15	(Unaudited) 31-Mar-14
Common equity Tier 1 capital ratio	\$000 81%	\$000
Marie College	J. 1988	94%
Tier s capital ratio	81%	94%
Total capital ratio	81%	94%

Minimum ratio requirement	(Unaudited) 31-Mar-15 \$000	(Unaudited) 31-Mar-14 \$000
Common equity Tier 1 capital ratio	4-5%	4-5%
Tier 1 capital ratio	6%	6%
Total capital ratio	8%	896

Buffer ratio	(Unaudited) 31-Mar-15 \$000	(Unaudited) 31-Mar-14 \$000
Buffer ratio	73%	86%
Buffer ratio requirement	2.5%	2.5%

The Bank has 50,000,010 fully paid ordinary shares (tier one capital) issued at NZs1 per share. Bank of India is the sole shareholder. Each share confers on the holder the right to:

- one vote on a poll at a meeting of the Bank on any resolution
- the right to equal share in dividends authorised by the board
- the right to an equal share in the distribution of the surplus assets of the Bank.
- There is no capital instrument eligible for phase out.



### 15 CAPITAL ADEQUACY (continued)

### Credit Risk

The Bank's credit risk exposure is derived in accordance with the Reserve Bank document 'Capital adequacy framework (Standardised Approach)' (BS2A) dated September 2013.

On Balance Sheet exposures as at	Total exposure	Risk weight	Risk weighted exposure	Minimum Pillar 1
31 March 2015	after credit risk mitigation			capital requirement
	\$000		\$000	5000
	Unaudited	Unaudited	Unaudited	Unaudited
Cash and gold bullion	105	0%		
Banks	18,795	20%	3,759	301
		50%	0	a
	3,144	100%	3,144	251
Residential mortgages not past due: LVR upto 80%	24,238	35%	8,483	679
LVR >80% & upto 90%	4,567	50%	2,284	183
LVR exceeds 90%	Ť	75%		
Corporate Loans	33,331	100%	33,331	2,666
Other assets	1,563	100%	1,563	125
Total on balance sheet exposure	85,743		52,564	4,205

Off Balance Sheet exposures as at 31 March 2015	Total exposure	Credit conversion factor	Credit equivalent amount	Average risk weight	Risk weighted exposure	Minimum Pillar 1 capital requirement
	\$000		\$000		\$000	5000
Other commitments where original maturity is more than one year	4,317	50%	2,159	65%	1,403	112
Total off balance sheet exposure	4,317		2,159		1,403	112

# Credit risk mitigation

No on or off-balance sheet exposures are covered by eligible collateral, guarantees or credit derivatives.



### 15 CAPITAL ADEQUACY (continued)

Total capital requirements

As at 31 March 2015 (Unaudited)	Total exposure after credit risk mitigation sooo	Risk weighted exposure or implied risk weighted exposure sooo	Capital requirement \$000
Total credit risk = equity risk	90,060	53,967	4,317
Operational risk	NA:	6,255	500
Marketrisk	NA:	3,260	261
Total	90,060	63,482	5,078

Market risk end of period capital charges

As at 31 March 2015 (Unaudited)	Implied risk Weighted Exposure \$000	Aggregate Capital Charge \$000
interest rate risk	3,117	250
Foreign currency risk	243	21
Equity risk	1 3	
Total	3,260	261

Market risk peak end-of-day capital charges

For period ended 31 March 2025( Unaudited)	Implied risk Weighted Exposure \$000	Aggregate Capital Charge \$000
Interest rate risk	3,117	250
Fareign currency risk	143	11
Equity risk		1
Total	3,260	261

The above capital charges are derived in accordance with the Conditions of Registration relating to capital adequacy and the Reserve Bank document entitled "Capital Adequacy Framework" (Standardised Approach) (BS2A) dated September 2013.

Peak end-of-day capital charges are calculated using the Bank's shareholders' equity at the end of the year.

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# 15 CAPITAL ADEQUACY (continued)

Operational risk

(Unaudited)	Implied risk Weighted Exposure \$000	Total operational risk capital requirement \$000
For period ended 31 March 2015	Unaudited	Unaudited
Operational risk	6,255	500

Residential mortgage by loan-to-valuation ratio (LVR)

LVR range	Does not exceed 80%	Exceeds 80% and not 90%	Exceeds 90%	Total
	Unaudited	Unaudited	Unaudited	Unaudited
Value of exposures as at 3:	March 2015			
On-balance sheet	24,238	4,567		28,805
Off-balance sheet Total	2,346	э	æ	2,346
	26,584	4,567		31,151

### Capital requirements for other material risks

The other material risks that the Bank has identified are described below:

Reputation Risk: The risk of potential damage to the Bank from a deterioration of reputation.

Transfer Risk: The risk that funds in foreign currencies cannot be transferred out of a country. The risk relates to specific explicit government restrictions or simply depleted foreign exchange funds in the non-industrial countries of Africa, Asia, Latin America and Central and Eastern Europe.

Strategic / Business Risks: Current and prospective impact on earnings or capital arising from adverse business decisions, improper implementation of decisions, or lack of responsiveness to industry changes.

Tax Risk: Risk arising from adverse changes in relevant taxation laws, failure to correctly identify implications of existing taxation laws or breaches of tax laws.

Legal Risk: Risk arising from legal proceedings or failure to legally enforce a contractual arrangement relating to the Bank's activities.

The Bank has reviewed these other risks and do not believe any individual risk as being material and requiring a capital allocation. The Bank will review this allocation methodology every reporting period in line with industry practice as this area evolves over time.

The Bank measures the primary risks and its overall minimum Capital Adequacy Ratio in accordance with the Reserve Bank document entitled "Capital Adequacy Framework" (Standardised Approach) (BS2A) dated September 2013. The Bank's approach to assess capital adequacy recognises the importance of using both quantitative techniques and qualitative assessment /management judgement in arriving at a final measure of risk. As part of its ongoing capital planning and budgeting processes management also develops a range of scenarios as a basis for identifying plausible severe loss events and changes in market conditions and measures / quantifies the potential financial impacts (direct and indirect) on the Bank's capital adequacy for the foreseeable future (2-3 years).



### 15 CAPITAL ADEQUACY (continued)

Senior management of the Bank is responsible for the capital planning and budgeting process and is required to perform ongoing calculation of Capital Adequacy Ratio and report this to the Board of Directors on a regular basis. The Board of Directors of the Bank is responsible to monitor the Capital Adequacy Ratio on a regular basis.

### Capital ratios of the ultimate parent bank

	As at 31 March 2015	As at 31March 2014
CET 1 capital ratio	7.18%	6.84%
Tier one capital ratio	8.17%	7.56%
Total capital ratio	10.73%	10.76%

The ultimate parent bank is Bank of India, domiciled in India. Figures are taken from Bank of India's Pinancial Results for the period ended 3x March 2015 from its website. The above ratios are derived in accordance with the Capital Adequacy Framework (Basel II) as per Reserve Bank of India (RBI) guidelines effective 3x March 2008. Bank of India is required by the RBI to hold minimum capital at least equal to that specified under the Basel II (standardised) approach. At balance date (i.e. 3x March 2015) Bank of India was in compliance with the requirements imposed.

Bank of India has published pillar three disclosure information on the implementation of the Basel II capital adequacy framework on its website and can be found at <a href="http://www.bankofindia.co.in">http://www.bankofindia.co.in</a>.

#### 16 ASSET QUALITY

The Bank has no past due and impaired assets, individually impaired assets, and individual credit impairment allowances as at 31 March 2015 (2014: \$nil).

#### Allowance for impairment losses

As at 31 March 2015 (Audited)	Residential mortgage loans	On balance sheet corporate exposures	Other on balance sheet exposures	Tota
	\$000	\$000	\$000	\$000
Collectively assessed provisions				
Balance at 1 April 2014	106	127	100	23
Charge to statement of comprehensive income	9	14	537	2
Other movements		*	Se	-
Balance at 31 March 2015	115	141	9	256
Individually assessed provisions	- 17.			7.00
Balance at 1 April 2014		21		
Charge to statement of comprehensive income	16	51	<b>4</b>	(2
Other movements		2:	3	- 3
Balance at 31 March 2015				- 12
Total allowance for impairment losses	115	141	ŭ.	256



### 16 ASSET QUALITY (continued)

	Residential mortgage loans	On balance sheet corporate exposures	Other on balance sheet exposures	Total
As at 31 March 2014 (Audited)	\$000	\$000	5000	\$000
Collectively assessed provisions			1	
Balance at 1 April 2013	82	56	<b>4</b>	138
Charge to statement of comprehensive income	24	71	=	95
Other movements	વ	€	13	14
Balance at 31 March 2014	106	127	3.	233
Individually assessed provisions				
Balance at 1 April 2013	G	41	14	14
Charge to statement of comprehensive income		-		
Other movements	9	*6	9	9
Balance at 31 March 2014	9	9	3	3
Total allowance for impairment losses	106	127	4	233

### Impairment losses on loans and advances

	Residential mortgage loans	On balance sheet corporate exposures	Other on balance sheet exposures	Total
Collectively assessed provisions	9	34		23
Individually assessed provisions		•	3.	
Other movements	31		801	
Balance at 31 March 2015	9	14	14	23
Collectively assessed provisions	24	72		95
Individually assessed provisions	181	*	3	
Other movements	2)	50	, I	
Balance at 31 March 2014	24	71	- 2	95

The Bank assesses on a monthly basis whether objective evidence of impairment exists individually for loans and advances. If the Bank determines that no objective evidence of impairment exists for individually assessed loans and advances, loans and advances with similar credit risk characteristics are grouped and assessed collectively for impairment.

To assess impairment on a collective basis, loans and advances are grouped on the basis of similar credit risk characteristics. Loans which are individually impaired, are excluded from the assessment of collective provision. The assessment for collective impairment is based on the all available and relevant information, which in case of the Bank is a peer group experience of loan losses:



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### Notes to the financial statements For the year ended 31 March 2015

#### 16 ASSET QUALITY (continued)

If there is objective evidence that an impairment on loans and advances has been incurred, the amount of the charge is measured as the difference between the loans and advances' carrying amount and the present value of estimated future cash flows discounted at the loans and advances' original effective interest rate.

The Bank does not have any financial assets designated as fair value through profit or loss as at and for the period ended 31 March 2015 (2014: snil). As such, there were no changes in fair value attributable to changes in credit risks that have been charged to the statement of comprehensive income for the period ended 31 March 2015 (2014: snil).

There was no aggregate amount of undrawn balances on lending commitments to counterparties for whom drawn balances are classified as individually impaired as at and for the period ended 31 March 2015 (2014; snil).

There were no other assets under administration as at and for the year ended 31 March 2015 (2014: snil).

#### 17 FINANCIAL INSTRUMENTS

### Categories of financial instruments

As at 31 March 2015 (Audited)	Loans and receivables	Financial liabilities at amortised cost	Tota
	\$000	5000	\$000
Assets	1		
Cash	105	-	10
Balance due from related parties	3/549	51	3,549
Due from other financial institutions	18,390	41	18,390
Loans and advances	62,240		62,240
Interest receivable	215	E.	215
Total financial assets	84,499	5	84,499
Non-financial assets	1,244		1,24
Total assets	85,743		85,74
Liabilities	1000		330074
Balance due to related parties		21,446	21,446
Deposits and other borrowings	Q Q	12,263	12,26
Other liabilities		348	348
Total financial liabilities		34,057	34,05
Non-financial liabilities		129	120
Total liabilities	F1	34,186	34,186



17 FINANCIAL INSTRUMENTS (continued)
Categories of financial instruments

As at 31 March 2014 (Audited)	Loans and receivables	Financial liabilities at amortised cost	Total
	\$000	\$000	5000
Assets			
Cash	65	É	65
Balance due from related parties	2,742	E	2,742
Due from other financial institutions	16,140	40	16,140
Loans and advances	48,564	E.	48,564
Interest receivable	191	- 6	191
Total financial assets	67,702	. • :	67,702
Non-financial assets	1,379		1,379
Total assets	69,081		69,081
Liabilities			50
Balance due to related parties	=	11,752	11,752
Deposits and other borrowings	9	6,123	6,123
Other liabilities	-	257	257
Total financial liabilities	2	18,132	18,132
Non-financial liabilities	E.	10	10
Total liabilities		18,142	18,142

### Fair value of financial instruments

As at 31 March 2015 (Audited)	Carrying Amounts	Estimated Fair Value
	\$000	5000
Financial assets	4	
Cash	105	105
Balance due from related parties	3,549	3,549
Due from other financial institutions	18,390	18,390
Loans and advances	62,240	62,295
Interest receivable	215	215
Total financial assets	84,499	84,554
Financial liabilities		
Balance due to related parties	21,446	21,808
Deposits and other borrowings	12,263	12,395
Other liabilities	348	348
Total financial liabilities	34,057	34,553



#### 17 FINANCIAL INSTRUMENTS (continued)

As at 31 March 2014 (Audited)	Carrying Amounts	Estimated Fair Value
	5000	5000
Financial assets		
Cash	65	65
Balance due from related parties	2,742	2,741
Due from other financial institutions	16,140	15,957
Loans and advances	48,564	48,957
Interest recceivable	191	191
Total financial assets	67,702	67,911
Financial liabilities		
Balance due to related parties	11,752	11,519
Deposits and other borrowings	6,123	6,086
Other liabilities	257	257
Total financial liabilities	18,132	17,862

#### Fair value estimation

Ovoted market prices, when available, are used as the measure of fair values for financial instruments. However, for some of the Bank's financial instruments, quoted market prices do not exist. For such financial instruments, fair values presented are estimates derived using present value or other market accepted valuation techniques.

These techniques involve uncertainties and are affected by the assumptions used and judgements made regarding risk characteristics of various financial instruments, discount rates, estimates of future cash flows, future expected loss experience and other factors. Changes in assumptions could significantly affect these estimates and the resulting fair values.

The fair value estimates were determined by application of the methods and assumptions described below.

#### Cash

For cash assets, the carrying amount is equivalent to the fair value as they are highly liquid. For short term liquid assets, estimated fair values are based on quoted market prices.

### Balance due from other financial institutions and related parties

These are call and short term deposits with other financial institutions which are relatively liquid and therefore carrying amount is equivalent to fair value.

#### Advances to customers

For variable rate loans and advances, the carrying amount is a reasonable estimate of fair value. For fixed rate loans and advances, fair values have been estimated using a discounted cash flow model with reference to market interest rates, prepayment rates and rates of estimated credit losses

#### Other financial assets

Included in this category are interest receivables and other short term receivables. For these balances the carrying value is considered to approximate the fair values, as they are short term in nature or are receivable on demand.

Bank of India (New Zealand) Limited



### 17 FINANCIAL INSTRUMENTS (continued)

### Deposits by customers and other related parties

For fixed term deposits by customers, fair values have been estimated using a discounted cash flow model with reference to market interest rates. For other deposits by customers, the carrying amount is a reasonable estimate of fair value.

#### Other financial liabilities

Other financial liabilities are generally short-term and are expected to be settled within one year. Therefore, the carrying amount is equivalent to fair value.

The following table provides an analysis of financial instruments not measured at fair value. The financial instruments are grouped into Level 1 to 3 based on the degree to which the fair value is observable.

Level 1 Quoted market price

Level 1 inputs are quoted prices in active markets for identical assets or liabilities that the entity can access at the measurement date.

### Level 2 Valuation technique using observable inputs

Level 2 inputs are inputs other than quoted market prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.

Level 3 Valuation technique with significant unobservable inputs

Financial instruments valued using valuation techniques where one or more significant inputs are unobservable.

	Levela	Level 2	Level 3	Total
As at 31 March 2015	5000	\$000	\$000	\$000
Loans and receivable			- 1777	
Due from other financial institutions		18,390	al l	-0
Due from related parties		3,549		18,390
Loans and advances		3/3/49	725-0	3,549
Other financial liabilities		5.	62,295	62,295
Balance due to related parties	8	21,808	J.	21,808
Deposits and other borrowings		12,395	0	
	Leveli	Level 2	Level 3	12,395
As at 31 March 2014(Restated)	\$000	\$000		Total
oans and receivable	2000	3000	\$000	\$000
Due from other financial institutions	_	15,957		15.053
Due from related parties		2,741		15,957
oans and advances		2012		2,741
Other financial liabilities			48,957	48,957
Balance due to related parties		11,519	-:	11,519
Deposits and other borrowings	19.5	6,086	-	6,086

<sup>\*</sup>The presentation of this disclosure is changed this year.



### 17 FINANCIAL INSTRUMENTS (continued)

Transfers between levels of fair value hierarchy are determined at the end of the reporting period. There have been no transfers between Level 1 and Level 2 during the year. There have also been no transfers into/out of Level 3 during the period ended 31 March 2015 (2014:snil).

#### Credit risk

Credit risk is the risk of loss arising as a result of the diminution in credit quality of the borrower or counterparty and the risk that the borrower or counterparty will default on contractual repayments under and advance.

As at 31 March 2015, the Bank deposited its funds with financial institutions with a credit rating from Standard & Poors' of AA- (2014: AA-) or with related parties. The Bank has established a Credit Committee that specifically oversees and co-ordinates the Bank's credit risk management functions. The Credit Committee has primary responsibility for identifying, measuring and monitoring the Bank's exposure to credit risk. The Credit Committee reports to the Board on credit risk on a quarterly basis.

#### 18 RISK MANAGEMENT

The credit policy has been set by the Credit Committee and approved by the Board. Bank officers seek Credit Committee approval before deviating from any lending guideline or policy. Credit approval authorities have been delegated by the Board to senior executives of the Bank. Compliance with these policies is monitored by the Credit Committee and reported to the Board.

#### Credit rating models

The Bank assesses risk at the time of appraisal of the loan using its rating model for various types of borrowers. A business portfolio is assessed on a risk rated basis and a retail portfolio on a scoring basis.

#### Credit exposure ceilings

As a means of avoiding concentration of credit risk, the Bank sets ceilings in relation to single/group borrowers, unsecured borrowers and with respect to each industry sector.

#### Market risk

Market risk is the risk that exposure to price movements in financial instruments, arising as a result of changes in market variables, will result in a loss suffered by the Bank. The Bank has established a Risk Management Committee that is responsible for, among other things, identifying, measuring and monitoring the Bank's exposure to market risk. The Risk Management Committee meets on a quarterly basis and receives guidance and technical support from staff in the Bank of India head office. The relevant process for each category of market risk is as follows:

#### interest rate risk

The Bank undertakes interest rate sensitivity gap analysis on a quarterly basis on a contractual basis as a means of monitoring interest rate risk. Short term interest rate risk is calculated using the Net Interest Earnings at Risk tool.

#### Foreign exchange risk

The Bank undertakes analysis on material open foreign exchange positions through ensuring foreign exchange deposits are matched by corresponding foreign exchange balances held with financial institutions as a means to monitor foreign exchange risk.

#### Equity risk

The Bank does not have any equity risk.



### 18 RISK MANAGEMENT (continued)

#### Liquidity risk

Liquidity risk occurs when an institution is unable to fulfil its commitment in the time when the commitment falls due. The Risk Management Committee is responsible for identifying, measuring and monitoring liquidity risk affecting the Rank.

The Bank monitors its one-week and one-month mismatch ratios and its core funding ratio on a daily basis to ensure compliance with regulatory requirements.

### Operational risk

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events.

The Bank's senior management is responsible for implementing the operational risk management initiatives formulated by the Board. The Bank's senior management meets monthly to analyse changes or trends in respects of operational risk. The Bank's senior management may make recommendations to the Board on strategies that may improve the Bank's operational risk profile.

#### Capital adequacy

The Board and senior management underake capital planning, in accordance with the Bank's internal capital adequacy assessment policy. As part of the capital planning process, the Board reviews:

- The current capital requirements of the Bank;
- The targeted and sustainable capital in terms of business strategy and risk appetite; and
- Future capital planning (with a three year outlook).

The capital plan is revised on an annual basis or more regularly if necessary, to meet the Bank's obligations under Basel III. For further information, see Note 15.

#### Reviews of Bank's risk management systems

There have been no reviews conducted in respect of the Bank's risk management systems since inauguration.

#### Internal audit function

The Bank utilises an internal audit function as a control measure to enable senior management of the Bank to monitor and review the Bank on an ongoing basis. The internal audit function of the Bank is part of the Bank of India's policy to ensure that all Bank of India branches and subsidiaries have appropriate systems and procedures in place and comply with all applicable home and host country regulations. Specifically, the Bank is subject to a monthly compilance review that is undertaken by senior management of the Bank. The purpose of this review is to check constant and concurrent compliance with all systems and procedures by the Bank. The Bank of India's head office internal audit team has not reviewed the Bank for this financial year as part of its overseas subsidiaries rotation of internal audits.



# Notes to the financial statements

For the year ended 31 March 2015

### 18 RISK MANAGEMENT (continued)

### Interest repricing

The table below summarises the Bank's exposure to interest rate risk. It includes the financial instruments at carrying amounts, categorised by the earlier of contractual re-pricing or maturity dates.

As at 31 March 2015 (Audited)	Total	Up to 3 months	Over 3 months and up to 6 months	Over 6 months and up to 1 year	Over 1 year and up to 2 years	Over 2 years	Non – interest- bearing
	\$000	\$000	\$000	5000	\$000	5000	\$000
Financial assets							
Cash	105	: 8:	- 10		-	*	105
Balance due from related parties  Due from other financial	3,549	256	1,711	1,434		*	148
institutions	18,390	14,264	4,000	9	Ų.	5	126
Loans and advances	62,240	53,659	2,718	4,239	1,880	*	(256)
Interest Receivable	215		- ik-	7.74.000	2.38888	- E	215
Total Financial Assets	84,499	68,179	8,429	5,673	1,880	ž.	338
Financial Liabilities							
Balance due to related parties	21,446	1,326	475		6,227	13,188	230
Deposits and other borrowings	12,263	8,549	316	1,866	646	2	886
Other liabilities	348	50	G:	2			348
Total financial liabilities	34,057	9,875	791	1,866	6,873	13,188	1,464

Interest repricing

As at 31 March 2014 (Audited)	Total	Up to 3 months	Over 3 months and up to 6 months	Over 6 months and up to ± year	Over 1 year and up to 2 years	Over 2 years	Non - interest- bearing
	\$000	\$000	\$000	5000	\$000	\$000	5000
Financial assets							
Cash	65	8.1	95			-	65
Balance due from related							2
parties	2,742	219	1,272	1,204		9	47
Due from other financial							
Institutions	16,140	14,146	14	1,500	4	8	494
Loans and advances	48,564	39,732	- 3	3,783	5,282	•	(233)
Interest receivable	191	E	- 14		5	E.	191
Total financial assets	67,702	54,097	1,272	6,487	5,282		564
Financial Liabilities							-
Balance due to related parties Deposits and other	11,752	3,449	408	*	1,743	5,995	157
borrowings	6,123	3,139	247	3,773	- 2	207	757
Other liabilities	257		9				257
Total financial liabilities	18,132	6,588	655	1,773	1,743	6,202	1,171



### 18 RISK MANAGEMENT (continued)

### Interest rate sensitivity

The table below summarise the post-tax sensitivity of financial assets and liabilities to change in interest rate risk. The market value of the assets and liabilities were used as the basis for the analysis and financial modelling was used to determine the impact on those values of changes in each risk scenario.

As at 31 March 2015 (Audited)	Carrying Amounts	-1.0% Profit or Loss	+1.0% Profit or Loss	-1.0% Equity	+1.0% Equity
	\$000	\$000	\$000	\$000	\$000
Financial assets					
Cash	105	iň	- 5	ž	
Balance due from related parties	3,549	(24)	24	(24)	24
Due from other financial institutions	18,390	(131)	131	(131)	132
Loans and advances	62,240	(378)	378	(378)	378
Interest receivable	215	70,000	-	2	-
Total financial assets	84,499	(533)	533	(533)	533
Financial liabilities					
Balance due to related parties	21,446	153	(153)	153	(153)
Deposits and other borrowings	12,263	82	(82)	82	(82)
Other liabilities	348	14			
Total financial liabilities	34,057	235	(235)	235	(235)

As at 31 March 2014 (Audited)	Carrying Amounts	-2.0% Profit or Loss	+1.0% Profit or Loss	-1.0% Equity	+1.0% Equity
	8000	3000	\$000	\$000	\$000
Financial assets					
Cash	65	- 3			
Balance due from related parties	2,742	(20)	20	(20)	20
Due from other financial institutions	16,140	(120)	120	(120)	120
Loans and advances	48,564	(270)	270	(270)	270
interest receivable	191		•	2:	
Total financial assets	67,702	(410)	410	(420)	410
Financial liabilities					
Balance due to related parties	11,752	80	(80)	80	(80)
Deposits and other borrowings	6,123	40	(40)	40	(40)
Other liabilities	257				
Total financial liabilities	18,132	120	(120)	120	(120)



### 18 RISK MANAGEMENT(continued)

### Foreign exchange risk

The table below summarises the Bank's open foreign currency position,

	As at 31 Ma	10 - AMERICAN ST	As at 31 March 2014		
	s'ooo NZD Equivalent	s'ooo NZD Equivalent	(USD) s'ooo NZD Equivalent	s'oco NZD Equivalent	
Financial assets			A STATE OF THE STA	1100-00-00-00-00-00-00-00-00-00-00-00-00	
Cash	10	-	12		
Balance due from related parties	3,479	70	2,743	2	
Due from other financial institutions	62	,	277		
Interest receivable	34	¥	27		
Total financial assets	3,585	70	3,059		
Financial liabilities					
Balance due to related parties	13	p.	2	13	
Deposits and other borrowings	3,508		3,020		
Interest payable	4	£.	2		
Total financial liabilities	3,512		3,022	à	
Net Open Position:	73	70	37	(2)	

The table below summarises the post-tax sensitivity to changes in foreign exchange rates.

As at 31 March 2015	Carrying Amounts	-10% Profit or Loss \$000	+20% Profit or Loss \$000	-10% Equity	+10% Equity
Financial assets					
Net Open Position	143	(10)	10	(10)	10

As at 31 March 2014	Carrying Amounts	-10% Profit or Loss	+10% Profit or Loss	-10% Equity \$000	+10% Equity
Financial assets					
Net Open Position	36	(3)	3	(3)	3



### 28 RISK MANAGEMENT (continued) Liquidity risk

The table below summarises the cash flows receivable and payable by the Bank under non-derivative financial assets and liabilities by remaining contractual maturities as at 31 March 2015. The amounts disclosed are contractual undiscounted cash flows and is not disclosed based on expected cash flows. The liquid assets are for the purpose of managing liquidity.

As at 31 March 2015 (Audited)	Up to 3 months	3 to 12 months	1 to 5	Over 5 years	On demand	Total
	5000	5000	\$000	5000	5000	\$000
Assets						
Cash	.5	-			105	105
Balance due from related parties	457	3,047	21		148	3,652
Due from other financial institutions	8,120	4,078	21	£	6,350	18,548
Advances to customers	2,852	13,566	25,264	46,234	3,467	92,383
Interest receivable	215	-7.05-12		************	**************************************	215
Total financial assets	11,644	20,691	25,264	46,234	10,070	113,903
Liabilities	-0.00	10 427	120 0	72 P.T. 17401	25 07	2077
Balance due to related parties	1,370	491	22,164	×	230	24,255
Deposits and other borrowings	6,555	2,277	709		2,937	12,478
Other liabilities	348		2.1	*		348
Total financial liabilities	8,273	2,768	22,873		3,167	37,081
Net non-derivative cash flows	3,371	17,923	2,391	46,234	6,903	76,822
Off Balance sheet cash flows						W-11.W-19.79.
Loan commitments	12		21	23	4,317	4,317
Total	12	4	2	31	4,317	4,317
Net cash flows	3,371	17,923	2,391	46,234	2,586	72,505

### Liquidity risk

As at 31 March 2014 (Audited)	Up to 3 months	3 to 12 months	1 to 5 years	Over 5 years	On demand	Total
and the same of the same of	\$000	\$000	\$000	5000	\$000	\$000
Assets						
Cash	583	-	£0	ž	65	65
Balance due from related parties	220	2,559	53		49	2,828
Due from other financial institutions	7,065	1,570		*	7,640	16,275
Loans and advances	1,156	7,616	25,134	35,317	1,879	71,102
Interest receivable	191		*	*:	+	191
Total financial assets	8,632	11,745	25,134	35,317	9,633	90,461
Liabilities						
Balance due to related parties	2.0	3,929	8,743	5.	157	12,829
Deposits and other borrowings	2,580	1,898	222	8.	1,508	6,208
Other liabilities	-		2	9	258	258
Total financial liabilities	2,580	5,827	8,965	è	1,923	19,295
Net non-derivative cash flows	6,052	5,918	16,169	35,317	7,710	71,166
Off Balance sheet cash flows						
Loan commitments	570		-		3,680	3,680
Total		- 41	- 20	g.	3,680	3,680
Net cash flows	6,052	5,918	16,169	35,317	4,030	67,486

### Notes to the financial statements

For the year ended 31 March 2015

### 19 CONCENTRATION OF CREDIT RISK

The following table breaks down the Bank's main credit exposure at their carrying amounts, as categorised by the industry and geography area of the Bank's main counterparties.

Analysis of on balance sheet credit exposure by industry	Audited	Audited
	31-Mar-2015 5000	31-Mar-2014 \$000
Personal & Other Services	229	449
Property & Business Services	36,862	24,870
Finance, Investment & Insurance	23,572	20,930
Retail & Wholesale Trade	3,347	3,439
Hospitality	1,073	
Health & Community Services	2,283	
Other	121	2,835
Households	15,832	14,186
Printing & Related Activities	1,116	1,161
Subtotal	84,435	67,870
Allowance for impairment losses	(256)	(233
Total on balance sheet credit exposure	84,179	67,637

Analysis of on balance sheet exposures by geographic area	Audited	Audited
	32-Mar-2015 \$000	31-Mar-2014 \$000
New Zealand	80,631	64,867
Asia	3,471	2,722
America	77	48
Total on-balance sheet credit exposures	84,179	67,637

Off balance sheet credit exposures	31-Mar-2015 \$000	31-Mar-2014 \$000
Loan commitments	4.317	3,680
Total off-balance sheet credit exposures	4,317	3,680



### 19 CONCENTRATION OF CREDIT RISK(continued)

Analysis of maximum exposure to credit risk and collateral and other credit enhancements held:

	Maximum exposure (Audited)	Maximum exposure (Audited)
	31-Mar-2015 \$000	31-Mar-2014 \$000
Fixed rate mortgages (1)	8,165	10,570
Variable rate mortgages (1)	20,640	15,950
Business lending <sup>(a)</sup>	33,331	22,144
Secured lending (other) <sup>©</sup>	286	151
Unsecured lending (other)	74	74
Balance with related parties	3,549	2,770
Due from other financial institutions	18,390	16,210
Other assets	0	1
Total gross credit exposure	84,435	67,870
Allowance for impairment losses	(256)	(233)
Total net credit exposures	84,179	67,637

<sup>(</sup>ii) Residential mortgages are secured by residential properties.

The carrying value of non-cash collateral reflects the fair value of the physical assets limited to the carrying value of the asset where the exposure is over-collateralised. In certain cases where active markets or recent valuations of the assets are not available, estimates will be used.

For assets collateralised by residential or commercial property (and certain other physical assets), where it is not practicable to assess current market valuations of each underlying property, values reflect historical fair values amended for movements in appropriate external indices.



<sup>(1)</sup> Business lending is secured by general security agreements and personal guarantee.

<sup>(3)</sup> Other personal loans are secured by deposits.

#### 20 CONCENTRATION OF FUNDING

Concentration of funding arise where the Bank is funded by industries of a similar nature or in particular geographies. An analysis of financial liabilities by industry sector and geography is as follows:

Analysis of funding by industry sector:	(Audited) 32 Mar 15 \$000	(Audited) 31 Mar 14 \$000
Finance, Investment and Insurance	21,446	11,752
Households	11,683	5,636
Personal & Other Services	114	109
Health & Community Services	*	3
Others	466	378
Total funding	33,709	17,875

Analysis of Control Land	(Audited) 31 Mar 15	(Audited) 31 Mar 14
Analysis of funding by geographical area:	\$000	\$000
New Zealand	33,479	17,718
Asia	230	157
Total funding	33,709	17,875

### 21 CONCENTRATION OF CREDIT EXPOSURE TO INDIVIDUAL COUNTERPARTIES

Credit exposure is calculated on the basis of actual exposure net of any amounts offset and any individual credit impairment allowances. The credit exposure information excludes credit exposures to connected persons, bank counterparties and the central government of any country with a long term credit rating of A- or A3 or above, or its equivalent.

There were no individual bank counterparties which the Bank's Banking Group has an aggregate credit exposure that equals or exceeds 10% of the Bank's Banking Group's equity as at 31 March 2015 (31 March 2014: nil).

There were four(4) non-bank counterparties which the Bank's Banking Group has an aggregate credit exposure that equals or exceeds 10% of the Bank's Banking Group's equity as at 31 March 2015 (31 March 2014:2).

There were no individual bank counterparties which the Bank has a peak end-of-day aggregate credit exposure that equals or exceeds 10% of the Bank's equity for the year ended 31 March 2015 (31 March 2014: nil)

There were five(5) non-bank counterparties which the Bank has a peak end-of-day aggregate credit exposure that equals or exceeds 10% of the Bank's equity for the year ended 31 March 2015 (31 March 2014:2)

# CONCENTRATION OF CREDIT EXPOSURE TO INDIVIDUAL COUNTERPARTIES (continued)

		31 March Audit				
Percentage of	Number of Non-Bank Counterparties					
shareholders' equity	"A" Rated	"B" Rated	Unrated	Total		
As at Balance Date 10% - 14% 15% - 19%	· ·	ie k	3	3		
Total	191	2	4			
Peak Exposure 10% - 14% 15% - 19%			4			
Total			5			

		31 March Audit			
Percentage of	Number of Non-Bank Counterparties				
shareholders' equity	"A" Rated	"B" Rated	Unrated	Total	
As at Balance Date					
10% - 14%	Ear)	121	1	i	
15%-19%	27	L	1	1	
Total		-	2	2	
Peak Exposure					
10% - 14%	271	201	1	1	
15% - 19%	36	Fe:	3/	1	
F		0.0	2	ž	

#### 22 CREDIT EXPOSURE TO CONNECTED PERSONS

	2015	2014
	5000	\$000
As at 31 March		
Credit exposure to connected persons	3,549	2,742
Credit exposure to non-bank connected persons	797	24
Peak end-of-day		
Credit exposure to connected persons	3,598	2,742
Credit exposure to non-bank connected persons	CERTO	100000

	2015 % of Tier 1 Capital	2014 % of Tier 1 Capital
As at 31 March		
Credit exposure to connected persons	6.9%	5.4%
Credit exposure to non-bank connected persons	0.0%	0.0%
Peak end-of-day		
Credit exposure to connected persons	7.0%	5.4%
Credit exposure to non-bank connected persons	0.0%	0.0%

This information has been derived in accordance with the Bank's condition of registration and Connected Exposure Policy (BS8) and is net of individual credit impairment allowances and excludes advances to connected persons of a capital nature.

Peak end-of-day aggregate exposure is derived by determining the maximum end-of-day aggregate amount of credit exposure over the accounting period and then divided by the Bank's tier one capital as at reporting date.

As at 31 March 2015, the rating-contingent limit applicable to the Bank's banking group was 15% of tier one capital. Over the year ended 31 March 2015, no changes have been made to the rating-contingent limit. Within the overall rating-contingent limit, there is a sublimit of 15% of tier one capital that applies to the aggregate credit exposure to non-bank connected persons. (March 2014:15%)

Aggregate credit exposure to connected persons has been calculated on a gross basis

Aggregate amount of contingent exposures of the Bank's banking group to connected persons arising from risk lay-off arrangements in respect of credit exposures to counterparties (excluding counterparties that are connected persons) as at 31 March 2015 is soll (March 2014: nil).

Aggregate amount of the Bank's banking group's individual credit impairment allowances provided against credit exposures to connected persons as at 31 March 2015 is snil (March 2014:nil).

### 23 COMMITMENTS

### Capital Commitments

As at 31 March 2015, the Bank does not have any commitments for capital expenditure. (2014: snil).

# Operating lease commitments

Operating leases relate to the Bank's premises and motor vehicles.

Warder, 1994 of Chestronia (Linux) 1 and 5.	(Audited) 31-Mar-15 5000	(Audited) 31-Mar-14 \$000
Not longer than one year Longer than one year and not longer than five years Longer than five years	272	289
	672	773
Total	385	501
	1,329	1,563

# 24 INSURANCE BUSINESS AND NON-FINANCIAL ACTIVITIES

The Bank does not conduct any insurance business, securitisation, funds management, other fiduciary activities, and marketing and distribution of insurance products.

### 25 SEGMENT INFORMATION

The Bank operates in a single segment, predominatly in the banking and finance industry in New Zealand.

### 26 CONTINGENT LIABILITIES

	(Audited) 31-Mar-15 \$000	(Audited) 31-Mar-14 \$000
Performance/financial guarantees issued on behalf of customers	120	
Total contingent liabilities	120	
Undrawn Commitments	4,197	3,680

### 27 SUBSEQUENT EVENTS

There were no significant subsequent events arising up to the date of signing of these accounts.

### Appendix 1

# Credit Ratings Scales

Long Term Debt Ratings	Standard and Poor's	Moody's	Fitch
Highest quality / Extremely strong capacity to pay interest and principal	AAA	AAA	AAA
High quality / Very strong	AA	AA	AA
Upper medium grade / Strong	A	A	A
Medium grade (lowest investment grade) / Adequate	888	Baa	BBB
Predominately speculative / Less near term vulnerability to default	BB	Ba	BB
Speculative, low grade / Greater vulnerability	В	В	В
Poor to default / identifiable vulnerability	CCC	Caa	CCC
Highest speculations	cc	Ca	CC
Lowest quality, no interest	c	C	C
Payment in default, in arrears – questionable value		D	D

Credit ratings between AA – CCC by Standard & Poor's and Fitch Ratings may be modified by the addition of a plus or minus sign (signalling higher and lower end of the scale respectively). Moody's investor Services applies numeric modifies 1,2 and 3 to each generic rating classification with a 1 indicating a higher rating and a 3 indicating a lower rating within that generic rating category.

#### Appendix 2

Conditions of registration for Bank of India (New Zealand) Limited These conditions of registration apply on and after 1 November 2014

The registration of Bank of India (New Zealand) Limited ("the bank") as a registered bank is subject to the following conditions:

- 1. That
- (a) the Total capital ratio of the banking group is not less than 8%;
- (b) the Tier I capital ratio of the banking group is not less than 6%.
- (c) the Common Equity Tier 1 capital ratio of the banking group is not less than 4.5%;
- (d) the Total capital of the banking group is not less than \$30 million; and
- (e) the process in Subpart 2H of the Reserve Bank of New Zealand document: "Capital Adequacy Framework (Standardised Approach)" (BSZA) dated July 2014 is followed for the recognition and repayment of capital.

For the purposes of this condition of registration, capital, the Total capital ratio, the Tier 1 capital ratio, and the Common Equity Tier 1 capital ratio must be calculated in accordance with the Reserve Bank of New Zealand document: "Capital Adequacy Framework (Standardised Approach)" (BS2A) dated July 2014.

- 1A. That-
- the bank has an internal capital adequacy assessment process ("ICAAP") that accords with the requirements set out in the
  document "Guidelines on a bank's internal capital adequacy assessment process ("ICAAP")" (8S12) dated December 2007;
- (b) under its iCAAP the bank identifies and measures its "other material risks" defined as all material risks of the banking group that are not explicitly captured in the calculation of the Common Equity Tier 1 capital ratio, the Tier 1 capital ratio and the Total capital ratio under the requirements set out in the document "Capital Adequacy Framework (Standardised Approach)" (BS2A) dated July 2014, and
- (c) the bank determines an internal capital allocation for each identified and measured "other material risk".
- 18. That, if the buffer ratio of the banking group is 2.5% or less, the bank must:
- (a) according to the following table, limit the aggregate distributions of the bank's earnings to the percentage limit to distributions that corresponds to the banking group's buffer ratio:

Banking group's buffer ratio	Percentage limit to distributions of the bank's earnings	
0% - 0.625%	0%	
0.625 - 1.25%	20%	
>1.25 - 1.875%	40%	
>1.875 - 2.5%	60%	

- (b) prepare a capital plan to restore the banking group's buffer ratio to above 2.5% within any timeframe determined by the Reserve Bank for restoring the buffer ratio; and
- (c) have the capital plan approved by the Reserve Bank. For the purposes of this condition of registration,

buffer ratio, "distributions", and "earnings" have the same meaning as in Part 3 of the Reserve Bank of New Zealand document: "Capital Adequacy Framework (Standardised Approach)" (BS2A) dated July 2014.

 That the banking group does not conduct any non-financial activities that in aggregate are material relative to its total activities.

in this condition of registration, the meaning of "material" is based on generally accepted accounting practice.

That the banking group's insurance business is not greater than 1% of its total consolidated assets.

For the purposes of this condition of registration, the banking group's insurance business is the sum of the following amounts for entities in the banking group:

(6)

if the business of an entity predominantly consists of insurance business and the entity is not a subsidiary of another entity in the banking group whose business predominantly consists of insurance business, the amount of the insurance business to sum is the total consolidated assets of the group headed by the entity; and

(b) If the entity conducts insurance business and its business does not predominantly consist of insurance business and the entity is not a subsidiary of another entity in the banking group whose business predominantly consists of insurance business, the amount of the insurance business to sum is the total liabilities relating to the entity's insurance business plus the equity retained by she entity to meet the solvency or financial soundness needs of its insurance business.

in determining the total amount of the banking group's insurance business-

- (a) all amounts must relate to on balance sheet items only, and must comply with generally accepted accounting practice;
   and
- (b) if products or assets of which an insurance business is comprised also contain a non-insurance component, the whole of such products or assets must be considered part of the insurance business.

For the purposes of this condition of registration,

insurance business means the undertaking or assumption of liability as an insurer under a contract of insurance

Insurer and "contract of Insurance" have the same meaning as provided in sections 6 and 7 of the Insurance (Prodential Supervision)
Act 2010.

4 That the aggregate credit exposures (of a non-capital nature and net of any allowances for impairment) of the banking group to all connected persons do not exceed the rating-contingent limit outlined in the following matrix:

Credit rating of the bank1	Connected exposure limit (% of the Berking Group's Tier 1 capital)
AA/Aa2 and above	15
AA-/Aa3	70
A+/A1	60
A/A2	40
A-/A3	30
BBB+/Boa1 and below	15

Within the rating-contingent limit, credit exposures (of a non-capital nature and net of any allowances for impairment) to non-bank connected persons shall not exceed 15% of the banking group's Tier 1 capital.

For the purposes of this condition of registration, compliance with the rating-contingent connected exposure limit is determined in accordance with the Reserve Bank of New Zealand document entitled "Connected Exposures Policy" (BSB) dated October 2014.

That exposures to connected persons are not on more favourable terms (e.g. as relates to such matters as credit assessment, tenor, interest rates, amortisation schedules and requirement for collateral) than corresponding exposures to non-connected persons.

- That the bank complies with the following corporate governance requirements:
- the board of the bank must have at least five directors;
- (b) the majority of the board members must be non-executive directors;
- at least half of the board members must be independent directors;
- (d) an alternate director,-
- (i) for a non-executive director must be non-executive; and
- (ii) for an independent director must be independent;
- (e) at least half of the independent directors of the bank must be ordinarily resident in New Zealand.
- (f) the chairperson of the board of the bank must be independent; and
- the bank's constitution must not include any provision permitting a director, when exercising powers or performing duties as a director, to act other than in what he or she believes is the best interests of the company (i.e. the bank).

For the purposes of this condition of registration, "non-executive" and "independent" have the same magning as in the Reserve Bank of New Zealand document entitled "Corporate Governance" (BS14) dated July 2014.

- That no appointment of any director, chief executive officer, or executive who reports or is accountable directly to the
  chief executive officer, is made in respect of the bank unless:
  - 1 This table uses the rating scales of Standard & Poor's, Fitch Ratings and Moody's Investors Service. (Fitch Ratings' scale is identical to Standard & Poor's.)
- (a) the Reserve Bank has been supplied with a copy of the comiculum vitae of this proposed appointee, and
- (b) the Reserve Bank has advised that it has no objection to that appointment.
  - 8 That a person must not be appointed as chairperson of the board of the bank unless
- (a) the Reserve Bank has been supplied with a copy of the curriculum vitae of the proposed appointed; and
- (b) the Reserve Bank has advised that it has no objection to that appointment.
- That the bank has a board audit committee, or other separate board committee covering audit matters, that minets the following requirements:
- (a) the mandate of the committee must include: ensuring the integrity of the bank's financial controls, reporting systems and internal audit standards:
- (b) the committee must have at least three members;
- (c) every member of the committee must be a non-executive director of the bank;
- (d) the majority of the members of the committee must be independent; and
- the chairperson of the committee must be independent and must not be the chairperson of the bank.

For the purposes of this condition of registration, "non-executive" and "independent" have the same meaning as in the Reserve Bank of New Zealand document entitled "Corporate Governance" (6S24) dated July 2014

10 That a substantial proportion of the bank's business is conducted in and from New Zealand.

That she banking group complies with the following quantitative requirements for liquidity-risk management:

(a) the one-week mismatch ratio of the banking group is not less than zero per cent at the end of each business day;

(b) the one-month mismatch ratio of the banking group is not less than zero per cent at the end of each business day; and

For the purposes of this condition of registration, the ratios identified must be calculated in accordance with the Reserve Bank of New Zealand documents entitled "Liquidity Policy" (8513) dated July 2014 and "Liquidity Policy Annex: Liquid Assets" (8513A) dated December 2011.

the one-year core funding ratio of the banking group is not less than 75 per cent at the end of each business day.

- 12 That the bank has an internal framework for liquidity risk management that is adequate in the bank's view for managing the bank's liquidity risk at a prudent level, and that, in particular:
- is clearly documented and communicated to all those in the organisation with responsibility for managing liquidity and liquidity risk;
- identifies responsibility for approval, oversight and implementation of the framework and policies for liquidity risk management;
- (c) identifies the principal methods that the bank will use for measuring, monitoring and controlling liquidity risk; and
- (d) considers the material sources of stress that the bank might face, and prepares the bank to manage stress through a contingency funding plan.
- 13 That no more than 10% of total assets may be beneficially owned by a SPV. For the purposes of this condition,

total assets means all assets of the banking group plus any assets held by any SPV that are not included in the banking group's assets:

#### SPV means a person-

tel.

- (a) to whom any member of the banking group has sold, assigned, or otherwise transferred any asset;
- (b) who has granted, or may grant, a security interest in its assets for the benefit of any holder of any covered bond; and
- (c) who carries on no other business except for that necessary or incidental to guarantee the obligations of any member of the banking group under a covered bond

covered bond means a debt security issued by any member of the banking group, for which repayment to holders is guaranteed by a SPV, and investors retain an unsecured claim on the issuer.

- 14 That
- no member of the banking group may give effect to a qualifying acquisition or business combination that meets the notification threshold, and does not meet the non-objection threshold, unless.
- (ii) the bank has notified the Reserve Bank in writing of the intended acquisition or business combination and at least 10 working days have passed; and
- (ii) at the time of notifying the Reserve Bank of the intended acquisition or business combination, the bank provided the Reserve Bank with the information required under the Reserve Bank of New Zealand Banking Supervision Handbook document "Significant Acquisitions Policy" (8S15) dated December 2011; and
- no member of the banking group may give effect to a qualifying acquisition or business combination that meets the non-objection threshold unless.
- (I) the bank has notified the Reserve Bank in writing of the intended acquisition or business combination;

- (ii) at the time of notifying the Reserve Bank of the intended acquisition or business combination, the bank provided the Reserve Bank with the information required under the Reserve Bank of New Zealand Banking Supervision Handbook document "Significant Acquisitions Policy" (BS15) flated December 2011; and
- (iii) the Reserve Bank has given the bank a notice of non-objection to the significant acquisition or business combination.

For the purposes of this condition of registration, "qualifying acquisition or business combination", "notification threshold" and "non-objection threshold" have the same meaning as in the Reserve Bank of New Zealand Banking Supervision Handbook document "Significant Acquisitions Policy" (BSES) dated December 2011.

- 15. That, for a loan-to-valuation measurement period, the total of the bank's qualifying new mortgage lending amounts must not for residential properties with a loan-to-valuation ratio of more than 80%, exceed 10% of the total of the qualifying new mortgage lending amounts arising in the loan-to-valuation measurement period.
- 16. That the bank must not make a residential mortgage loan unless the terms and conditions of the loan contract or the terms and conditions for an associated mortgage require that a borrower obtain the bank's agreement before the borrower can grant to another person a charge over the residential property used as security for the loan.
- 17. That the bank must not permit a borrower to grant a charge in favour of another person over a residential property used as security for a residential mortgage loan unless the sum of the lending secured by the charge and the loan value for the residential mortgage loan would not exceed 80% of the property value of the residential property when the lending secured by the charge is drawn down.
- 18. That the bank must not provide a residential mortgage loan if the residential property to be mortgaged to the bank as security for the residential mortgage loan is subject to a charge in favour of another person unless the total amount of credit secured by the residential property would not exceed 80% of the property value when the residential mortgage loan is drawn down.
- That the bank must not act as broker or arrange for a member of its banking group to provide a residential mortgage foan.

In these conditions of registration, "banking group" means Bank of India (New Zealand). Limited (as reporting entity) and all other entities included in the group as defined in section 6(1) of the Financial Markets Conduct Act 2013 for the purposes of Part 7 of that Act.

Generally accepted accounting practice has the same meaning as in section 8 of the Financial Reporting Act 2013.

in conditions of registration 15 to 19,-

ioan-to-valuation ratio, "loan value", "property value", "qualifying new mortgage lensing amount" and "residential mortgage loan" have the same meaning as in the Reserve Bank of New Zealand document entitled "Framework for Restrictions on High-LVR Residential Mortgage Lending" (BS19) dated July 2014:

loan-to-valuation measurement period means a period of six calendar months ending on the last day of the sixth calendar month, the first of which ends on the last day of March 2014.

### DEED OF GUARANTEE

Dated 14th January, 2011

### **DEED OF GUARANTEE**

Ву

### BANK OF INDIA

In respect of the obligations of

BOI (NEW ZEALAND) LIMITED

### CONTENTS

1.	DEFINITIONS AND INTERPRETATION	1
2.	GUARANTEE	2
Э.	DEMAND AND PAYMENT	3
4.	PAYMENTS	4
5.	TERMINATION OF GUARANTEE	4
6.	SUBROGATION	5
7.	DEALINGS BETWEEN THE BANK AND THE CREDITORS	5
8.	NOTICES	5
9.	AMENDMENT	6
10.	. GOVERNING LAW	7
11.	ASSIGNMENT	7
64	CCRTIDICATU	79

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THIS DEED IS MADE ON 14th JEANNEY BY (1) BANK OF INDIA a body corporate constituted under the Banking Companies (Acquisition & Transfer of Undertakings) Act, 1970, having its Head Office at Star House, C-5, G Block, Bandra-Kuria Complex, Bandra (East), Mumoa, India (hereinafter referred to as the "Bank"), AND BOI (NEW ZEALAND) LIMITED a Company incorporated in New Zealand having its registered office at Level 18, PricewaterhouseCoopers Tower, 188 Quay Street, Auckland New Zealand Discounting to the Polyston Coopers Tower, 188 Quay Street, Auckland New Zealand Discounting to the Polyston Coopers Tower, 188 Quay Street, Auckland New Zealand Discounting to the Polyston Coopers Tower, 188 Quay Street, Auckland New Zealand Discounting to the Polyston Coopers Tower, 188 Quay Street, Auckland New Zealand Discounting to the Polyston Coopers Tower, 188 Quay Street, Auckland New Zealand Discounting to the Polyston Coopers Tower, 188 Quay Street, Auckland New Zealand Discounting to the Polyston Coopers Tower, 188 Quay Street, Auckland New Zealand Discounting to the Polyston Coopers Tower, 188 Quay Street, Auckland New Zealand Discounting to the Polyston Coopers Tower, 188 Quay Street, Auckland New Zealand Discounting to the Polyston Coopers Tower, 188 Quay Street, Auckland New Zealand Discounting to the Polyston Coopers Tower, 188 Quay Street, Auckland New Zealand Discounting to the Polyston Coopers Tower, 188 Quay Street, Auckland New Zealand Discounting to the Polyston Coopers Tower, 188 Quay Street Discounting to the Polyston Coopers Tower, 188 Quay Street Discounting to the Polyston Coopers Tower, 188 Quay Street Discounting to the Polyston Coopers Tower, 188 Quay Street Discounting to the Polyston Coopers Tower, 188 Quay Street Discounting to the Polyston Coopers Tower, 188 Quay Street Discounting to the Polyston Coopers Tower, 188 Quay Street Discounting to the Polyston Coopers Tower, 188 Quay Street Discounting to the Polyston Coopers Tower, 188 Quay Street Discounting to the Polyston Coopers Tower, 188 Quay Street Discounting to the Polyston Coopers Tower, 188 Quay Street Discounting to the Polyston Coopers Tower, 188 Quay Street Discounting to the Polyston Coopers Tower, 188 Quay Street Discounting to the Polyston Coopers Tower, 188 Quay Street Discounting to the Polyston Coopers Tower, 188 Quay Street Discounting to the Polyston Coopers Tower, 188 Quay Street Discounting to the Polyston Coopers Tower, (hereinafter referred to as "BoINZ") IN FAVOUR OF (3) EACH CREDITOR OF BOINZ BOINZ is a wholly owned subsidiary of the Bank and set up for the purpose of doing the busi The Bank enters into this Dood of Guarantee for the purpose of guaranteeing the obligations of the subsidiery, Bolinz, to the extent provided for by the terms of this Dood

DEFINITIONS AND INTERPRETATION

In this Dood and in the Books. 1.1 In this Deed and in the Recitals, unless the context otherwise requires: "Authorised Officer" means, where a Creditor is a Person other than a natural pe or secretary of that Person or a person duly authorised by the Creditor under the res R. 00001001-P seal of the Person.

\*Business Day\* means any day, other than a Saturday or Sunday or public holiogy, banks are open for general business in Wellington and Auckland;

"Creditor" means each and any Person to whom an Obligation is due and owed by Bo:NZ during the validity period of this Guarantee.

"Guarantee" means the guarantee by the Bank for the benefit of the Creditors pursuant and subject to the terms and conditions of this Deed;

"Obligation" means a legally enforceable, undisposed liquidity or utilization of BOINZ to a Creditor ranking at east pan passu with the claims of unsecured creditors of BoINZ. PROVIDED THAT "Obligation" shall not include:

- (a) any liability of BolNZ in respect of Special, exemplary or punitive damages, and/or
- (b) any liability for payment of laxes, rates, imposts, duties or similar government charges; and/or
- (c) any claim/liability/obligation which is subject to a bona fide dispute, and/or
- any obligation in respect of which the Creditor has not submitted proper proof and other documents and security, to enable BOINZ to discharge the said obligations; and/or
- (e) any claim/obligation in respect of a contingent liability; and/or
- (f) any claim/liability which is barred by the law of limitation or such similar laws.

"Person" means any person, firm, trust, estate, corporation, association, co-operative, government or governmental agency.

- 1.2 Words importing the singular number or plural number shall include the plural number and singular number respectively. Words importing any gender shall include every gender.
- 1.3 References to laws, statutes or legislation are to the laws, statues or legislation for the time being in force in New Zealand, unless the contrary appears from the context of this Deed.

#### Z. GUARANTEE

- 2.1 The Bank hereby unconditionally guarantees for the benefit of each Creditor the due and punctual payment by BolNZ of each and every Obligation (whether at stated maturity or upon acceleration.) now owing or to become owing by BolNZ to the Creditor during the term of the Guarantee to the intent that should BolNZ default in the due and punctual payment of any such Obligation, the Bank shall, upon written demand by the relevant Creditor under clause 3.2, forthwith pay or cause to be paid to the Creditor all amounts then due and unpaid with respect to such Obligation together with all costs and expenses incurred by the Creditor in enforcing the Guarantee.
- 2.2 The Guarantee is a continuing guarantee and shall not be considered as satisfied by any intermediate payment and shall remain in force until the termination or explry of the Guarantee.
- 2.3 Subject to the terms of this Deed, neither the liability of Bank, nor any of the rights of any Creditor, under the Guarantee shall be affected or discharged by anything which, but for this clause, might operate to affect or discharge the liability of, or otherwise provide a defence to, the Guarantor (whether or not known to, or done or omitted to be done by, the Guarantor).

2.4 Notwithstanding clause 2.2, a Creditor may at any time by an instrument in writing, release the Bank from its liability under the Guarantee in relation to that Creditor.

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2.5 The Bank shall be liable only for payment of an Obligation in the manner, to the extent and up to the smount that BolNZ would be fiable or permitted to make payment in satisfaction of such Obligation under applicable laws and regulations and in determining and making such payment the Bank shall be entitled to deduct the amounts (if any) which the Bank is entitled in law or in equity to set-off or counterclaim against the Creditor to whom that Obligation is owed and the amounts (if any) which BolNZ could have set-off or counterclaimed in law or in equity against the Creditor to whom such Obligation is owed if BolNZ were making payment to that Creditor in lieu of the Bank. Nothing contained in this Deed shall reduce the liability of the Bank with respect to any Obligation of BolNZ which is reduced or discharged by reason of the insolvency, administration, liquidation, receivership or reorganisation of BolNZ.

#### 3. DEMAND AND PAYMENT

- 3.1 A Creditor shall be entitled to make a demand under this Deed if and only if.
  - (a) the Creditor has served written demand (a "Primary Demand") on BolNZ with proper proof for the payment of an Obligation which remains unpaid beyond its due date;
  - (b) the Creditor has complied with the requirements of BOINZ including with regard to documentation and security and the Primary Demand remains unsatisfied in whole or in part for a period of 5 Business Days after submission of necessary Primary Demand;
- 3.2 A demand by a Creditor under this Deed (a "Creditors Demand") shall be served on the Bank and shall be accompenied by a statutory declaration made by the Creditor or by an Authorisad Officer of the Creditor stating:
  - (a) the residency and piace of business of the Creditor,
  - (b) that BolNZ has failed to meet an Obligation;
  - (d) that a Primary Demand in respect of that Obligation has been given to BolNZ (accompanied by a verified copy of that Primary Demand) and that such Primary Demand has remained unsatiafied for a period of 6 Business Days as sisted in 3.1(b);
  - (d) brief particulars of the nature of that Obligation (accompanied by a verified copy of any document giving rise to that Obligation);
  - that the Obligation ranks at least pari passu with the claims of unsecured creditors of BolNZ generally,
  - (f) the cutstanding amount and currency of that Obligation; and
  - (g) that there is no bone fide dispute relating to that Obligation.
- 3.3 Service of the Creditors Demand and all accompanying documents under clause 3.2 on the Bank shall constitute a written demand by the Creditor under clause 2.1.

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Page 3

#### 4. PAYMENTS

- 4.1 All payments by the Bank under this Deed shall be made in the currency or currencies in which the relevant Obligation is denominated.
- 4.2 Payments hereunder shall be made free and clear of any deduction or withholdings. In the event that the Bark is prohibited by law from making payments hereunder free of deductions or withholdings, then the Bank shall pay such additional amount to the relevant Creditor as may be necessary in order that the actual amount received after all applicable deductions and withholdings shall equal the amount that would have been received if such deductions or withholdings were not required.

#### 5. REPRESENTATIONS

- 5.1 The Bank represents and warrants that
  - (a) It is a registered bank duly organised and validly existing under the laws of India;
  - (b) it has the corporate power to enter into this Dead and to perform the obligations imposed upon it under this Dead in accordance with its terms; and
  - (c) this Deed constitutes a valid, binding and enforceable obligation upon it.

#### 5. TERMINATION OF GUARANTEE

- 6.1 Notwithstanding anything to the contrary in this Deed, the Guerantee shall terminate automatically on the first to occur of the following events:
  - (a) in respect of all Obligations it
    - (i) any substantial asset of BolNZ; or
    - (ii) any share in the issued capital of BolNZ,

is expropriated or nationalised by the Government of New Zealand or by any political subdivision thereof (the "Government") or any entity succeeding to the powers of any such Government or any agency of any such Government or any such successor entity or any authority which is owned or controlled by any such Government or any such successor entity except where such expropriation or nationalisation results from the default by BotNZ of any statute, regulation or other binding law; or

- a change in any lew or regulation in any jurisdiction which renders the Guarantee Regal or inoperative in New Zealand or
- (c) BOINZ cessing to be a wholly owned subsidiary of the Bank.
- 6.2 Immediately after the Bank becomes aware of the termination of the Guarantee pursuant to clause 8.1, the Bank shall notify BolNZ thereof and give notice of such termination by an advertisement in a newspaper circulating generally throughout New Zealand.

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#### 7. SUBROGATION

7.1 The Bank and BolNZ expressly agree that the Bank is and shall be entitled to all the rights and remedies of a guarantor under law including, without limiting the generality of the foregoing, all rights of subrogation which shall accrue to the Bank by witter of any payment hereunder by the Bank to or for the benefit of any Creditor and, subject to the law, the Bank shall be entitled to claim the benefit of and participate in any security now or horsefter held by that Creditor from BolNZ either in whole or upon a pro-rate basis, as the case may be, where the Bank has paid all moneys to or for the benefit of that Creditor under this Deed. Notwithstanding the generality of the foregoing, the Bank shall not exercise or seek to enforce any claim against BolNZ (whether or not in liquidation) for reimbursement to the Bank of any moneys paid pursuant to this Deed by the Bank to a Creditor in respect of an Obligation until the default of BolNZ in respect of that Obligation has been fully remedied by BolNZ or the Bank.

### 8. DEALINGS BETWEEN THE BANK AND THE CREDITORS

- 8.1 After receipt of a written demand from a Creditor under clause 3.2 the Bank and that Creditor shall deal with one enother as principal in relation to all matters under or in relation to this Deed, the Guarantee and BolNZ.
- 8.2 Without limiting the generality of clause 9, the Bank shall be and is entitled to serve any notice, demands or statements in connection with this Deed upon that Creditor (at its place of business specified in the Creditor's Demand) and the Bank shall be and is entitled to make any payment which it is liable to pay to the Creditor under this Deed directly to that Creditor and not through any other Person.

#### 9. NOTICES

9.1 Any notice to the Creditors generally in respect of this Deed will be validly given if published in a newspaper circulating generally throughout New Zealand. Any such notice shall be deemed to have been given on the date of publication or, if published more than once, on the date of first publication.



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9.2 Any notice, demand, statement or other document required to be served on or delivered to the Bank or BolNZ under or in relation to this Deed ("Notice") shall be in writing signed by the party giving the Notice or by an Authorised Officer of that party, shall be made, served or given (subject in the case of the Bank to clause 11.2) by being left at or sent by prepaid mail or by facsimile as follows:

to the Bank:

Bank of India

International Division

3<sup>rd</sup> Floor, East Wing Star House C-5, G Block

Bandra – Kurla Complex Bandra (East)

Mumbai - 400 051

India

Attention: The General Manager, International Division

to BolNZ

BOI (New Zealand) Limited

Level 18, PricewaterhouseCoopers Tower

188 Quay Street, Auckland

New Zealand

Attention: Managing Director

or to such other address or facsimile number as shall have been notified (in accordance with this clause) to the other pany hereto. No Notice shall be deemed to have been received by the Bank or BolNZ until actually received by the relevant party to whom it is addressed at its designated address.

#### 10. AMENDMENT

- 10.1 The Bank may, from time to time and without any authority or assent of BolNZ or the Creditors, after, modify, or add to this Deed if in the reasonable opinion of the Bank.
  - (a) the alteration, modification or addition is made to correct a manifest error or is of a formal or technical nature;

(b) the modification, alteration or addition is necessary to comply with the provisions of any statute, whether or not required by any statutory authority; or

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(c) the alteration, modification or addition is desirable for the purpose of more advantageously administering the rights and obligations established under this Deed.

and in any case such modification, alteration or addition is considered by the Bank, acting in good faith, not to be materially prejudicial to the Creditors as whole, so far as known to it.

#### 11. GOVERNING LAW

- 11.1 This Deed shall be governed by and construed in accordance with the laws for the time being in force in New Zealand. The Sank and BolNZ each hereby submit, for the purposes of this Deed, to the non-exclusive jurisdiction of the Courts of New Zealand in respect of all legal actions arising under or in relation to this Deed.
- 11.2 The Bank hereby irrevocably appoints BoINZ (and BoINZ hereby accepts such appointment) to be the agent of the Bank to accept service of process on behalf of the Bank in respect of all matters in New Zealand arising under or in relation to this Deed and the Bank agrees that any such process shall be properly served upon the Bank if delivered to BoINZ at its address for the service of Notices set out in clause 9.2.

#### 12. ASSIGNMENT

12.1 No party to this Deed may assign its rights or obligations hereunder without the consent in writing of this other party.

#### 13. CERTIFICATE

13.1 BolNZ shall advise the Bank in writing within fourteen (14) days of a request in writing from the Bank (made no more frequently than quarterly or following receipt by it of a Creditor's Demand) to do so, of its best estimate of the aggregate principal amount of the Obligations for which it is indebted as at such date to either all of the Creditors generally or to those Creditors specified by the Bank in its request.

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EXECUTED as a DEED for and on behalf of BANK OF INDIA

(S.K-DATTA). General Manager International (V. ARTHANARI) Chief Manager International Division

EXECUTED as a DEED for and on behalf of BOI (NEW ZEALAND) LIMITED

( B.A. PRABHAKAR ) Director Director FAV: RAO

Page 7

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# Independent auditor's report

### To the Shareholder of Bank of India (New Zealand) Limited

### Report on the Bank's disclosure statement

We have audited the accompanying financial statements and supplementary information (excluding supplementary information relating to Capital Adequacy) of Bank of India (New Zealand) Limited ("the bank") on pages 11 to 50 of the disclosure statement. The financial statements comprise the statement of financial position as at 31 March 2015, the statements of comprehensive income, changes in equity and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information of the bank. The supplementary information comprises the information that is required to be disclosed in accordance with Schedules 4, 7, 13, 14, 15 and 17 of the Registered Bank Disclosure Statements (New Zealand Incorporated Registered Banks) Order 2014 as amended (the "Order").

### Directors' responsibility for the disclosure statement

The directors are responsible for the preparation of bank's disclosure statement, including financial statements prepared in accordance with Clause 24 of the Order and generally accepted accounting practice in New Zealand, and that presents fairly the matters to which they relate. The directors are also responsible for such internal controls as they determine are necessary to enable the preparation of the bank's financial statements that are free from material misstatement whether due to fraud or error.

The directors are responsible for the preparation and fair presentation of supplementary information, in accordance with Schedules 4, 7, 13, 14, 15 and 17 of the Order.

#### Auditor's responsibility

Our responsibility is to express an opinion on the disclosure statement, including the financial statements prepared in accordance with Clause 24 of the Order and the supplementary information disclosed in accordance with Schedules 4, 7, 13, 14, 15 and 17 of the Order. We conducted our audit in accordance with International Standards on Auditing (New Zealand). Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the bank's financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the bank's financial statements (excluding the supplementary information relating to Capital Adequacy). The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal controls relevant to the bank's preparation of the financial statements that present fairly the matters to which they relate in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the bank's internal controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates, as well as evaluating the presentation of the financial statements.



We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Our firm has provided other services to bank in relation to advisory services related to FATCA compliance and review of LVR Policy. Subject to certain restrictions, partners and employees of our firm may also deal with the bank on normal terms within the ordinary course of trading activities of the business of the bank. These matters have not impaired our independence as auditors of the bank. The firm has no other relationship with, or interest in, the bank.

### Opinion on financial statements

In our opinion the financial statements of Bank of India (New Zealand) Limited ("the bank") on pages 11 to 50:

- complies with generally accepted accounting practice in New Zealand; and
- presents fairly, in all material respects, the financial position as at 31 March 2015 and of its financial performance and cash flows for the year ended on that date.

# Opinion on supplementary information (excluding supplementary information relating to Capital Adequacy)

In our opinion, the supplementary information (excluding supplementary information relating to Capital Adequacy) that is required to be disclosed in accordance with Schedules 4, 7, 13, 14, 15 and 17 of the Order, and is included within notes 16, 18, 19, 20, 21, 22 and 24 of the disclosure statement:

- has been prepared, in all material respects, in accordance with the guidelines issued pursuant to section 78(3) of the Reserve Bank of New Zealand Act 1989 and any conditions of registration;
- is in accordance with the books and records of the bank in all material respects; and
- fairly states, in all material respects, the matters to which it relates in accordance with those Schedules.

### Other matter

The financial statements, including supplementary information (excluding supplementary information relating to Capital Adequacy), of the Bank as at and for the year ended 31 March 2014 were audited by another auditor who expressed an unmodified opinion on those financial statements, including supplementary information (excluding supplementary information relating to Capital Adequacy), on 27 May 2014.

### Review report on the supplementary information relating to Capital Adequacy

We have reviewed the capital adequacy information, as disclosed in note 15 of the disclosure statement for the year ended 31 March 2015.



### Directors' responsibility for the supplementary information relating to Capital Adequacy

The directors are responsible for the preparation of supplementary information relating to capital adequacy that is required to be disclosed under Schedule 9 of the Order and prepared in accordance with the Capital Adequacy Framework (Standardised Approach) (BS2A) and described in note 15 of the disclosure statement.

### Auditor's responsibility

Our responsibility is to express an opinion on the capital adequacy information based on our review. We conducted our review in accordance with NZ SRE 2410 Review of Financial Statements Performed by the Independent Auditor of the Entity issued by the New Zealand External Board. As the auditor of the bank, NZ SRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial statements. and plan and perform the review to obtain limited assurance about whether the capital adequacy information is, in all material respects:

- prepared in accordance with the Capital Adequacy Framework (Standardised Approach) (BS2A); and
- disclosed in accordance with Schedule 9 of the Order.

A review is limited primarily to enquiries of bank's personnel and analytical review procedures applied to the financial data, and thus provides less assurance than an audit. We have not performed an audit in respect of the capital adequacy disclosures, and accordingly, we do not express an audit opinion on these disclosures.

### Review opinion on the supplementary information relating to Capital Adequacy

Based on our review, nothing has come to our attention that causes us to believe that the supplementary information relating to Capital Adequacy, disclosed in note 15 of the disclosure statement, is not, in all material respects:

- prepared in accordance with the Capital Adequacy Framework (Standardised Approach) (BS2A); and
- · disclosed in accordance with Schedule 9 of the Order.

Auckland 17 June 2015